EXTRA SPACE STORAGE INC.

Supplemental Financial Information (unaudited) Three Months Ended March 31, 2011



Forward Looking Statement

Certain information set forth in this release contains "forward-looking statements" within the meaning of the federal securities laws. Forward-looking statements include statements concerning our plans, objectives, goals, strategies, future events, future revenues or performance, capital expenditures, financing needs, plans or intentions relating to acquisitions, developments and other information that is not historical information. In some cases, forward-looking statements can be identified by terminology such as "believes," "estimates," "expects," "may," "will," "should," "anticipates," or "intends," or the negative of such terms or other comparable terminology, or by discussions of strategy. We may also make additional forward-looking statements from time to time. All such subsequent forward-looking statements, whether written or oral, by us or on our behalf, are also expressly qualified by these cautionary statements. There are a number of risks and uncertainties that could cause our actual results to differ materially from the forward-looking statements contained in or contemplated by this release. Any forward-looking statements should be considered in light of the risks referenced in the "Risk Factors" section included in our most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Such factors include, but are not limited to:

- changes in general economic conditions and in the markets in which we operate;
- the effect of competition from new and existing self-storage facilities or other storage alternatives, which could cause rents and occupancy rates to decline;
- difficulties in our ability to evaluate, finance, complete and integrate acquisitions and developments successfully and to lease up those properties, which could adversely affect our profitability;
- potential liability for uninsured losses and environmental contamination;
- the impact of the regulatory environment as well as national, state, and local laws and regulations including, without limitation, those governing REITs, which could increase our expenses and reduce our cash available for distribution;
- disruptions in credit and financial markets and resulting difficulties in raising capital or obtaining credit at reasonable rates or at all, which could impede our ability to grow;
- delays in the development and construction process, which could adversely affect our profitability;
- economic uncertainty due to the impact of war or terrorism, which could adversely affect our business plan; and
- our ability to attract and retain qualified personnel and management members.

All forward-looking statements are based upon our current expectations and various assumptions. Our expectations, beliefs and projections are expressed in good faith and we believe there is a reasonable basis for them, but there can be no assurance that management's expectations, beliefs and projections will result or be achieved. All forward-looking statements apply only as of the date made. We undertake no obligation to publicly update or revise forward-looking statements which may be made to reflect events or circumstances after the date made or to reflect the occurrence of unanticipated events.

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FOR IMMEDIATE RELEASE

SALT LAKE CITY, UTAH, April 27, 2011 — Extra Space Storage Inc. (NYSE: EXR), a leading owner and operator of self-storage properties in the United States, announced operating results for the three months ended March 31, 2011.

Highlights for the Three Months Ended March 31, 2011:

- Achieved funds from operations ("FFO") of \$0.25 per diluted share including development dilution of \$0.02 per share resulting in 31.6% year-over-year growth for the quarter.
- Grew same-store occupancy by 290 basis points to 85.4%, compared to 82.5% during the same period in 2010.
- Increased same-store revenue and net operating income ("NOI") by 4.2% and 5.8%, respectively, as compared to the same
 period in 2010. Same-store revenue and NOI include tenant reinsurance income and expenses.
- Completed four development properties for a total cost of \$34.4 million.
- Added seven properties to the Company's third-party management platform.
- Paid a quarterly dividend of \$0.14 per share.

Spencer F. Kirk, Chairman and CEO of Extra Space Storage Inc., commented: "We are encouraged by another solid quarter of performance as we exceeded our guidance estimates and forecast for same-store growth. Stable rental activity, combined with lower customer vacates, has given our same-store properties their highest seasonal occupancy level since 2008. Extra Space has a multifaceted growth platform for driving earnings growth through strong same-store performance, significant acquisition activities, a legacy development pipeline, an expanding third-party management business and a significant tenant insurance business. These components will combine to give us double-digit earnings growth in 2011."

FFO Per Share:

The following table outlines the Company's FFO and FFO as adjusted for the three months ended March 31, 2011 and 2010. The table also provides a reconciliation to GAAP net income per diluted share for each period presented (amounts shown in thousands, except share data - unaudited):

| | | For | the Th | ee Mont | hs Ei | nded March | 31, | |
|--|----------|----------|----------|---------|----------|------------|-------------|------|
| | | 20 | 11 | | | | | |
| | | | (per | share) | | | (per shar | :e) |
| Net income attributable to common stockholders | \$ | 8,301 | | 0.09 | \$ | 3,568 | 0. | .04 |
| Adjustments: | | | | | | | | |
| Real estate depreciation | | 12,365 | | 0.13 | | 11,659 | 0. | .12 |
| Amortization of intangibles | | 308 | | _ | | 183 | | _ |
| Joint venture real estate depreciation and | | | | | | | | |
| amortization | | 2,075 | | 0.02 | | 1,754 | 0. | .02 |
| Joint venture loss on sale of properties | | 36 | | _ | | _ | | _ |
| Distributions paid on Preferred Operating | | | | | | | | |
| Partnership units | | (1,438) | | (0.01) | | (1,438) | (0. | .01) |
| Income allocated to Operating Partnership | | | | | | | | |
| noncontrolling interests | | 1,844 | | 0.02 | | 1,628 | 0. | .02 |
| Funds from operations | \$ | 23,491 | \$ | 0.25 | \$ | 17,354 | \$ 0 | .19 |
| Adjustments: | | | | | | | | |
| Non-cash interest expense related to amortization of | | | | | | | | |
| discount on exchangeable senior notes | | 428 | | 0.01 | | 404 | | |
| Unrecovered development and acquisition costs | | 249 | | 0.01 | | 70 | | |
| Funds from operations - adjusted | Φ | 24,168 | <u>¢</u> | 0.26 | \$ | 17,828 | \$ 0. | 10 |
| ruilus iroin operations - aujusteu | . | 24,106 | Ф | 0.20 | <u>Ф</u> | 17,020 | 5 U. | .19 |
| Weighted average number of shares - diluted | 92 | ,812,067 | | | 91 | ,666,076 | | |

FFO and FFO as adjusted include the dilutive impact from lease-up development properties of \$0.02 per diluted share for the three months ended March 31, 2011 compared to \$0.03 for the same period in 2010.

Operating Results and Same-Store Property Performance:

The Company's major markets with revenue growth above the portfolio average for the three months ended March 31, 2011, were Boston, New York / New Jersey, Philadelphia and Washington, D.C. Markets performing below the Company's portfolio average included Atlanta, Las Vegas and San Bernardino / Riverside.

For the three months ended March 31, 2011, revenue at the Company's 253 same-store properties increased by 4.2% compared to the three months ended March 31, 2010. Same-store expenses increased by 1.2%, resulting in a 5.8% improvement in same-store NOI compared to the three months ended March 31, 2010. The Company realized a 290 basis point improvement in same-store occupancy finishing the quarter at 85.4% compared to 82.5% as of March 31, 2010.

Balance Sheet:

During the quarter, the Company obtained an \$82.2 million, ten-year CMBS loan from Bank of America at a fixed-rate of 5.8%. The Company also executed a term sheet for a \$50.0 million line of credit to be secured by 13 unencumbered assets. The Company anticipates closing the line of credit during the second quarter of 2011. Once completed, the Company expects to have five separate lines of credit with a total capacity of \$285.0 million. This line of credit is subject to the negotiation and execution of definitive loan documents and other customary conditions, and no assurance can be provided that it will be completed on the terms described, or at all. The Company will have 31 unencumbered properties remaining on which to place debt after the completion of the latest line of credit.

The Company's percentage of fixed-rate debt to total debt was 72.4% as of March 31, 2011. The weighted average interest rate on the Company's debt was 5.5% for fixed-rate debt and 3.2% for variable-rate debt. The combined weighted average interest rate was 4.9% with a weighted average maturity of approximately six years.

Acquisition and Third-Party Management Activity:

Subsequent to the end of the quarter, the Company purchased four properties for a total of \$18.0 million. These properties are located in California, Tennessee, Texas and Utah. The Company has also placed under contract 26 additional properties located in California, Colorado, Maryland, New Jersey and Virginia for approximately \$153.4 million. These transactions are subject to due diligence and other customary closing conditions and are currently expected to close by the end of the third quarter of 2011. No assurance can be provided that any of these acquisitions will be completed on the terms described, or at all.

During the quarter, seven properties were added to the Company's third-party management program. As of March 31, 2011, there are a total of 167 properties under management. The Company is the largest self-storage management company in the United States.

Development Projects:

During the three months ended March 31, 2011, four development projects were completed in Arizona, California, Florida and Maryland for a total cost of \$34.4 million. Two projects remain in the Company's development pipeline, with an estimated \$5.1 million of funding required for completion. The Company expects to complete these development projects by the end of the year.

Dividends:

The Company paid a first quarter dividend of \$0.14 per share on the common stock of the Company on March 31, 2011 to stockholders of record at the close of business on March 15, 2011.

Outlook:

The Company currently estimates that FFO per diluted share for the year ending December 31, 2011, will be between \$1.06 and \$1.11 as compared to the prior guidance range of \$1.01 to \$1.07. For the second quarter 2011, the Company estimates that FFO per diluted share will be between \$0.25 and \$0.26. FFO estimates for the year are fully diluted for an estimated average number of shares and Operating Partnership units ("OP units") outstanding during the year. The Company's estimates are forward-looking and based on management's view of current and future market conditions.

The Company's actual results may differ materially from these estimates, which include the following annual assumptions:

- Same-store property revenue growth including tenant reinsurance between 2.5% and 3.5%.
- Same-store property expense increase including tenant reinsurance between 1.0% and 2.5%.
- Same-store property NOI growth including tenant reinsurance between 2.5% and 5.0%.
- Net tenant reinsurance income between \$21.5 million and \$22.5 million.
- General and administrative expenses between \$48.0 million and \$50.0 million, including non-cash compensation expense of approximately \$5.0 million.
- Average monthly cash balance of approximately \$20.0 million.
- Equity in earnings of real estate ventures between \$7.5 million and \$8.5 million.
- Acquisition activity of approximately \$200.0 million.
- Interest expense between \$68.0 million and \$70.0 million.
- Weighted average LIBOR of 0.5%.
- Weighted average number of outstanding shares, including OP units, of approximately 93.3 million.
- Dilution associated with the Company's development program between \$7.5 million and \$8.0 million.

- Taxes associated with the Company's taxable Real Estate Investment Trust ("REIT") subsidiary between \$0.5 million and \$1.5 million, inclusive of solar tax credits.
- Unrecovered development and acquisition costs between \$1.5 million to \$2.0 million
- Non-cash interest charges associated with exchangeable senior notes of approximately \$1.8 million.

Supplemental Financial Information:

Supplemental unaudited financial information regarding the Company's performance can be found on the Company's website at www.extraspace.com. Click on the "Investor Relations" link at the bottom of the home page, then on "SEC Filings," then on "Documents" on the left of the page and the document entitled "Financial Supplement." This supplemental information provides additional detail on items that include property occupancy and financial performance by portfolio and market, debt maturity schedules and performance and progress of property development.

Conference Call:

The Company will host a conference call at 12:00 p.m. Eastern Time on Thursday, April 28, 2011 to discuss its financial results. To participate in the conference call, please dial 866-383-8119 or 617-597-5344 for international participants, Conference ID: 22612075. The conference call will also be available on the Company's website at www.extraspace.com. To listen to a live broadcast, go to the site at least 15 minutes prior to the scheduled start time in order to register, download and install any necessary audio software. A replay of the call will be available for 30 days on the Company's website in the Investor Relations section.

A replay of the call will also be available by telephone, from 4:00 p.m. Eastern Time on April 28, 2011, until midnight Eastern Time on May 28, 2011. The replay dial-in numbers are 888-286-8010 or 617-801-6888 for international callers, Conference ID: 37871029.

Forward-Looking Statements:

Certain information set forth in this release contains "forward-looking statements" within the meaning of the federal securities laws. Forward-looking statements include statements concerning our plans, objectives, goals, strategies, future events, future revenues or performance, capital expenditures, financing needs, plans or intentions relating to acquisitions, developments and other information that is not historical information. In some cases, forward-looking statements can be identified by terminology such as "believes," "estimates," "expects," "may," "will," "should," "anticipates," or "intends," or the negative of such terms or other comparable terminology, or by discussions of strategy. We may also make additional forward-looking statements from time to time. All such subsequent forward-looking statements, whether written or oral, by us or on our behalf, are also expressly qualified by these cautionary statements. There are a number of risks and uncertainties that could cause our actual results to differ materially from the forward-looking statements contained in or contemplated by this release. Any forward-looking statements should be considered in light of the risks referenced in the "Risk Factors" section included in our most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Such factors include, but are not limited to:

- changes in general economic conditions and in the markets in which we operate;
- the effect of competition from new and existing self-storage facilities or other storage alternatives, which could cause rents and occupancy rates to decline;
- difficulties in our ability to evaluate, finance, complete and integrate acquisitions and developments successfully and to lease up those properties, which could adversely affect our profitability;
- potential liability for uninsured losses and environmental contamination;
- the impact of the regulatory environment as well as national, state, and local laws and regulations including, without limitation, those governing REITs, which could increase our expenses and reduce our cash available for distribution;
- disruptions in credit and financial markets and resulting difficulties in raising capital or obtaining credit at reasonable rates or at all, which could impede our ability to grow;
- delays in the development and construction process, which could adversely affect our profitability;

- economic uncertainty due to the impact of war or terrorism, which could adversely affect our business plan; and
- our ability to attract and retain qualified personnel and management members.

All forward-looking statements are based upon our current expectations and various assumptions. Our expectations, beliefs and projections are expressed in good faith and we believe there is a reasonable basis for them, but there can be no assurance that management's expectations, beliefs and projections will result or be achieved. All forward-looking statements apply only as of the date made. We undertake no obligation to publicly update or revise forward-looking statements which may be made to reflect events or circumstances after the date made or to reflect the occurrence of unanticipated events.

Notes to Financial Information:

The Company operates as a self-managed and self-administered REIT. Readers are encouraged to find further detail regarding Extra Space Storage's organizational structure in its most recent Annual Report on Form 10-K as filed with the SEC.

Definition of FFO:

FFO provides relevant and meaningful information about the Company's operating performance that is necessary, along with net income and cash flows, for an understanding of the Company's operating results. The Company believes FFO is a meaningful disclosure as a supplement to net earnings. Net earnings assume that the values of real estate assets diminish predictably over time as reflected through depreciation and amortization expenses. The values of real estate assets fluctuate due to market conditions and the Company believes FFO more accurately reflects the value of the Company's real estate assets. FFO is defined by the National Association of Real Estate Investment Trusts, Inc. ("NAREIT") as net income computed in accordance with accounting principles generally accepted in the United States ("GAAP"), excluding gains or losses on sales of operating properties, plus depreciation and amortization and after adjustments to record unconsolidated partnerships and joint ventures on the same basis. The Company believes that to further understand the Company's performance, FFO should be considered along with the reported net income and cash flows in accordance with GAAP, as presented in the Company's consolidated financial statements.

For informational purposes, the Company provides FFO as adjusted for the exclusion of gains from early extinguishment of debt, non-recurring write-downs, unrecovered acquisition and development costs and non-cash interest charges related to ASC 470-20 (formerly FASB Staff Position No. APB 14-1). Although the Company's calculation of FFO as adjusted differs from NAREIT's definition of FFO and may not be comparable to that of other REITs and real estate companies, the Company believes it provides a meaningful supplemental measure of operating performance. The Company believes that by excluding gains from early extinguishment of debt, non-recurring write-downs, the costs related to acquiring properties and non-cash charges related to ASC 470-20 (formerly FASB Staff Position No. APB 14-1), stockholders and potential investors are presented with an indicator of its operating performance that more closely achieves the objectives of the real estate industry in presenting FFO. FFO as adjusted by the Company should not be considered a replacement of the NAREIT definition of FFO or used as an alternative to net income as an indication of the Company's performance, as an alternative to net cash flow from operating activities, as a measure of liquidity, or as an indicator of the Company's ability to make cash distributions.

The Company's computation of FFO may not be comparable to FFO reported by other REITs or real estate companies that do not define the term in accordance with the current NAREIT definition or that interpret the current NAREIT definition differently. FFO does not represent cash generated from operating activities determined in accordance with GAAP, and should not be considered as an alternative to net income as an indication of the Company's performance, as an alternative to net cash flow from operating activities, as a measure of liquidity, or as an indicator of the Company's ability to make cash distributions.

Definition of Same-Store Properties:

The Company's same-store properties for the three months ended March 31, 2011 consisted of 253 properties that were wholly-owned and operated and that were stabilized by the first day of each period. The Company considers a property to be stabilized once it has been open three years or has sustained average square foot occupancy of 80.0% or more for one calendar year. Same-store results provide information relating to property operations without the effects of acquisitions or completed developments and should not be used as a basis for future same-store performance or for the performance of the Company's properties as a whole.

About Extra Space Storage Inc.:

Extra Space Storage, headquartered in Salt Lake City, Utah, is a fully integrated, self-administered and self-managed REIT that owns and/or operates 829 self-storage properties in 34 states and Washington, D.C. The Company's properties comprise approximately 550,000 units and approximately 60 million square feet of rentable space, offering customers a wide selection of conveniently located

| and secure storage solutions across the country, including boat storage, RV storage and business storage. The Company is the second |
|--|
| largest owner and/or operator of self-storage properties in the United States and is the largest self-storage management company in th |
| United States. |

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For Information:

Clint Halverson Extra Space Storage Inc. (801) 365-4597

— Financial Tables Follow —

Same-Store Property Performance for the Three Months Ended March 31, 2011 — Unaudited (In thousands, except occupancy and property counts.)

| | | For the Th Ended M | | Percent | |
|--|----|-----------------------|----|---------|--------|
| | - | 2011 | | 2010 | Change |
| Same-store rental and tenant reinsurance revenues | \$ | 58,168 | \$ | 55,843 | 4.2% |
| Same-store operating and tenant reinsurance expenses | | 20,517 | | 20,267 | 1.2% |
| Same-store net operating income | \$ | 37,651 | \$ | 35,576 | 5.8% |
| Non same-store rental and tenant reinsurance revenues | \$ | 10,346 | \$ | 6,192 | 67.1% |
| Non same-store operating and tenant reinsurance expenses | \$ | 4,442 | \$ | 2,912 | 52.5% |
| Total rental and tenant reinsurance revenues | \$ | 68,514 | \$ | 62,035 | 10.4% |
| Total operating and tenant reinsurance expenses | \$ | 24,959 | \$ | 23,179 | 7.7% |
| Same-store square foot occupancy as of quarter end | | 85.4% |) | 82.5% | |
| Properties included in same-store | | 253 | | 253 | |

Reconciliation of the Range of Estimated Fully Diluted Net Income per Share to Estimated Fully Diluted FFO and Fully Diluted FFO per Share—Adjusted

| | For | the Three N June 30 | | 0 | For the Year Ending December 31, 2011 | | | | | |
|--|-----|------------------------|----|--------|--|--------|----|---------|--|--|
| | Le | ow End | Hi | gh End | Lo | ow End | Н | igh End | | |
| Net income attributable to common stockholders per diluted | | | | | | | | | | |
| share | \$ | 0.10 | \$ | 0.11 | \$ | 0.40 | \$ | 0.45 | | |
| Income allocated to noncontrolling interest - Preferred | | | | | | | | | | |
| Operating Partnership and Operating Partnership | | 0.02 | | 0.02 | | 0.09 | | 0.09 | | |
| Fixed component of income allocated to non-controlling | | | | | | | | | | |
| interest - Preferred Operating Partnership | | (0.02) | | (0.02) | | (0.06) | | (0.06) | | |
| Net income for diluted computations | | 0.10 | | 0.11 | | 0.43 | | 0.48 | | |
| Adjustments: | | | | | | | | | | |
| Real estate depreciation | | 0.13 | | 0.13 | | 0.53 | | 0.53 | | |
| Amortization of intangibles | | _ | | _ | | 0.01 | | 0.01 | | |
| Joint venture real estate depreciation and amortization | | 0.02 | | 0.02 | | 0.09 | | 0.09 | | |
| Diluted funds from operations per share | \$ | 0.25 | \$ | 0.26 | \$ | 1.06 | \$ | 1.11 | | |

Extra Space Storage Inc. Consolidated Balance Sheets (In thousands, except share data)

| | | arch 31, 2011 Unaudited) | <u>December 31, 2010</u> | | |
|--|----|-----------------------------|--------------------------|-----------|--|
| Assets: | | | | | |
| Real estate assets: | | | | | |
| Net operating real estate assets | \$ | 1,958,245 | \$ | 1,935,319 | |
| Real estate under development | | 13,168 | | 37,083 | |
| Net real estate assets | | 1,971,413 | | 1,972,402 | |
| Investments in real estate ventures | | 141,525 | | 140,560 | |
| Cash and cash equivalents | | 42,555 | | 46,750 | |
| Restricted cash | | 40,527 | | 30,498 | |
| Receivables from related parties and affiliated real estate joint ventures | | 9,334 | | 10,061 | |
| Other assets, net | | 47,763 | | 48,197 | |
| Total assets | \$ | 2,253,117 | \$ | 2,248,468 | |
| Liabilities, Noncontrolling Interests and Equity: | | | | | |
| Notes payable | \$ | 915,533 | \$ | 871,403 | |
| Notes payable to trusts | | 119,590 | | 119,590 | |
| Exchangeable senior notes | | 87,663 | | 87,663 | |
| Discount on exchangeable senior notes | | (1,777) | | (2,205) | |
| Lines of credit | | 125,000 | | 170,467 | |
| Accounts payable and accrued expenses | | 34,333 | | 34,210 | |
| Other liabilities | | 25,632 | | 28,269 | |
| Total liabilities | | 1,305,974 | | 1,309,397 | |
| Commitments and contingencies | | | | | |
| Equity: | | | | | |
| Extra Space Storage Inc. stockholders' equity: | | | | | |
| Preferred stock, \$0.01 par value, 50,000,000 shares authorized, no shares issued or outstanding | | _ | | _ | |
| Common stock, \$0.01 par value, 300,000,000 shares authorized, 88,546,913 and | | | | | |
| 87,587,322 shares issued and outstanding at March 31, 2011 and December 31, 2010, | | | | | |
| respectively | | 885 | | 876 | |
| Paid-in capital | | 1,161,184 | | 1,148,820 | |
| Accumulated other comprehensive deficit | | (4,678) | | (5,787) | |
| Accumulated deficit | | (266,588) | | (262,508) | |
| Total Extra Space Storage Inc. stockholders' equity | | 890,803 | | 881,401 | |
| Noncontrolling interest represented by Preferred Operating Partnership units, net of | | 070,003 | | 001,401 | |
| \$100,000 note receivable | | 29,701 | | 29,733 | |
| Noncontrolling interests in Operating Partnership | | 25,510 | | 26,803 | |
| Other noncontrolling interests | | 1,129 | | 1,134 | |
| Total noncontrolling interests and equity | | 947,143 | | 939,071 | |
| Total liabilities, noncontrolling interests and equity | • | 2,253,117 | \$ | 2,248,468 | |
| Total natimites, noncontrolling interests and equity | φ | 4,433,117 | Φ | 2,240,400 | |

Consolidated Statement of Operations for the Three Months Ended March 31, 2011 and 2010 — Unaudited (In thousands, except share and per share data)

| | Fo | r the Three Mont | hs En | s Ended March 31, | | |
|--|----|------------------|-------|-------------------|--|--|
| | | 2011 | | 2010 | | |
| Revenues: | | | | | | |
| Property rental | \$ | 61.490 | \$ | 56,143 | | |
| Management and franchise fees | Ψ | 5,967 | Ψ | 5.552 | | |
| Tenant reinsurance | | 7,024 | | 5,892 | | |
| Total revenues | | 74,481 | | 67,587 | | |
| Expenses: | | | | | | |
| Property operations | | 23,344 | | 21,956 | | |
| Tenant reinsurance | | 1,615 | | 1.223 | | |
| Unrecovered development and acquisition costs | | 249 | | 70 | | |
| General and administrative | | 11,658 | | 11,056 | | |
| Depreciation and amortization | | 13,585 | | 12,419 | | |
| Total expenses | | 50,451 | - | 46,724 | | |
| 1 otal expenses | | 30,431 | | 40,724 | | |
| Income from operations | | 24,030 | | 20,863 | | |
| Interest expense | | (16,414) | | (17,274) | | |
| Non-cash interest expense related to amortization of discount on exchangeable senior | | , , , | | , | | |
| notes | | (428) | | (404) | | |
| Interest income | | 182 | | 325 | | |
| Interest income on note receivable from Preferred Operating Partnership unit holder | | 1.213 | | 1.213 | | |
| Income before equity in earnings of real estate ventures and income tax expense | _ | 8,583 | | 4,723 | | |
| Equity in earnings of real estate ventures | | 1,811 | | 1,501 | | |
| Income tax expense | | (254) | | (1,045) | | |
| Net income | | 10,140 | | 5,179 | | |
| Net income allocated to Preferred Operating Partnership noncontrolling interests | | (1,532) | | (1,479) | | |
| Net income allocated to Operating Partnership and other noncontrolling interests | | (307) | | (132) | | |
| Net income attributable to common stockholders | \$ | 8,301 | \$ | 3,568 | | |
| Net income per common share | | | | | | |
| Basic | \$ | 0.09 | \$ | 0.04 | | |
| Diluted | \$ | 0.09 | \$ | 0.04 | | |
| Weighted average number of shares | | | | | | |
| Basic | | 88,045,951 | | 86,873,472 | | |
| Diluted | | 92,812,067 | | 91,666,076 | | |
| Cash dividends paid per common share | \$ | 0.14 | \$ | 0.10 | | |

(Dollars and shares in thousands)

| COMMON STOCK EQUIVALENTS | | |
|--|----------------|----------------|
| | Qtr. Wtd. | Qtr. |
| | Average | Ending |
| Common Shares | 88.046 | 88.547 |
| Dilutive Options & Options Cancelled | 569 | 569 |
| Operating Partnership Units | 3,207 | 3,207 |
| Preferred Operating Partnership Units | 990 | 990 |
| Total Common Stock Equivalents | 92,812 | |
| MARKET CAPITALIZATION | | |
| | Balance | % of Total |
| Total Debt (at face value) | \$1,247,786 | |
| Common stock equivalents at \$20.71 (price at end of quarter) | 1,932,513 | |
| Total market capitalization | \$3,180,299 | |
| COVERAGE RATIOS | | |
| | Three Months | Three Months |
| | Ended | Ended |
| | March 31, 2011 | March 31, 2010 |
| Net income attributable to common stockholders | \$ 8,301 | \$ 3,568 |
| Adjustments: | | |
| Interest expense | 16,414 | 17,274 |
| Non-cash interest expense related to amortization of discount on exchangeable senior notes | 428 | 404 |
| Real estate depreciation and amortization | 12.673 | 11.842 |
| Real estate depreciation and amortization on unconsolidated joint ventures | 2.075 | 1.754 |
| Other depreciation and amortization | 912 | 577 |
| Income allocated to Operating Partnership and other noncontrolling interests | 1,839 | 1,611 |
| Joint venture loss on sale of properties | 36 | ,- |
| Income tax expense | 254 | 1,045 |
| Distributions paid on Preferred Operating Partnership units | (1,438) | (1,438 |
| Unrecovered development and acquisition costs | 249 | 70 |
| EBITDA | \$ 41,743 | \$ 36,707 |
| Interest expense | \$ 16,414 | \$ 17,274 |
| Capitalized Interest expense | 367 | 549 |
| Total interest | \$ 16,781 | |
| Principal payments | \$ 3,119 | \$ 2,627 |
| Interest Coverage Ratio ⁽¹⁾ | 2.49 | 2.06 |
| | | |
| Fixed Charge Coverage Ratio ⁽²⁾ | 2.10 | 1.79 |
| Net Debt to EBITDA Ratio ⁽³⁾ | 7.21 | 7.71 |
| | | |

⁽¹⁾ Interest coverage ratio is EBITDA divided by total interest (interest expense and capitalized interest expense). (2) Fixed-charge coverage ratio is EBITDA divided by total interest (interest expense and capitalized interest expense) plus principal payments. (3) Net debt to EBITDA ratio is total debt less cash divided by EBITDA (annualized).

| Debt Type | Rate | | | | | | |
|----------------------------|------------|--------|--------------|-----------|-------------------------|----------------------------|--------------------------------|
| Secured (including LOC) | | | Amount | | of Secured ebt Total | Wtd. Avg. Interest Rate | Wtd. Avg. Years to Maturity |
| Secured (illicidaling Loc) | Fixed | \$ | 779,907 | | 75.0% | 5.7% | 4.9 |
| | Floating | | 260,626 | | 25.0% | 3.3% | 2.3 |
| | Total | \$ | 1,040,533 | | 100% | 5.1% | 4.3 |
| | | | | % of | Unsecured | Wtd. Avg. | Wtd. Avg. Years |
| Debt Type | Rate | | Amount | | Total | Interest Rate | to Maturity |
| Unsecured | Fixed | \$ | 123,746 | | 59.7% | 4.2% | 7.8 |
| | Floating | | 83,507 | | 40.3% | 2.6% | 24.3 |
| | Total | \$ | 207,253 | | 100% | 3.6% | 14.3 |
| | | UNENC | UMBERED STAE | BILIZED P | ROPERTIES | | |
| | | | 12-Month | Е | stimated | | |
| Year | Properties | Т | railing NOI | Loa | an Value ⁽¹⁾ | | |
| 2011 ⁽²⁾ | 37 | \$ | 17,203 | \$ | 160,558 | | |
| | | UNENCU | MBERED DEVEL | OPMENT | PROPERTIES | | |
| | | | | E | stimated | | |
| Year | Properties | | Total Cost | Loa | an Value ⁽³⁾ | | |
| 2011 ⁽²⁾ | 7 | \$ | 61,741 | \$ | 30,870 | | |

⁽¹⁾ Utilizing a 70% LTV and 7.5% cap rate on in-place annualized NOI. (2) Unencumbered properties as of March 31, 2011. (3) Utilizing a 50% Loan to Cost ratio.

Debt Maturity Schedule by Year for Wholly-Owned Fixed- and Variable-Rate Debt Before Extensions as of March 31, 2011 (unaudited)

| | 2011 | 2012(1) | 2013 | 2014 | After | Total |
|---------------------|-------------------|-------------------|------------------|-------------------|-------------------|---------------------|
| Fixed rate debt: | \$ 130,679,662 | \$ 98,943,000 | \$ 21,757,749 | \$ 116,127,366 | \$ 536,145,256 | \$ 903,653,033 |
| Variable rate debt: | 120,990,774 | 46,111,744 | 45,438,615 | 37,933,025 | 93,659,000 | 344,133,158 |
| Total debt: | \$ 251,670,436 | \$ 145,054,744 | \$ 67,196,364 | \$ 154,060,391 | \$ 629,804,256 | \$ 1,247,786,191 |

(1) Includes exchangeable senior notes of \$87.6 million.

Debt Maturity Schedule by Year for Wholly-Owned Fixed- and Variable-Rate Debt After Extensions as of March 31, 2011 (unaudited)

| | 2011 | | 2012 ⁽¹⁾ | | 2013 | | 2014 | | After | | | Total |
|---------------------|------|------------|---------------------|-------------|------|-------------|------|-------------|-------|-------------|----|---------------|
| Fixed rate debt: | \$ | 69,182,956 | \$ | 98,943,000 | \$ | 83,254,455 | \$ | 99,827,208 | \$ | 552,445,414 | \$ | 903,653,033 |
| Variable rate debt: | | - | | 120,821,428 | | 40,538,690 | | 50,959,825 | | 131,813,215 | | 344,133,158 |
| Total debt: | \$ | 69,182,956 | \$ | 219,764,428 | \$ | 123,793,145 | \$ | 150,787,033 | \$ | 684,258,629 | \$ | 1,247,786,191 |

(1) Includes exchangeable senior notes of \$87.6 million.

Debt Maturity Schedule (EXR Share) by Year for Joint Venture Fixed- and Variable-Rate Debt as of March 31, 2011 (unaudited)

| | 2011 | 2012 2013 | | | 2014 | After | Total | |
|---------------------|------------------|------------------|----|-----------|------------------|------------------|-------|-------------|
| Fixed rate debt: | \$ 29,525,322 | \$ 38,671,372 | \$ | - | \$ 17,037,866 | \$ 68,716,696 | \$ | 153,951,256 |
| Variable rate debt: | 15,323,990 | - | | 4,374,452 | - | - | | 19,698,442 |
| Total debt: | \$ 44,849,312 | \$ 38,671,372 | \$ | 4,374,452 | \$ 17,037,866 | \$ 68,716,696 | \$ | 173,649,698 |

| Maturity Date | Description | Interest Rate | Amount | Basis for Rate | Extendable | Туре |
|----------------------------|---------------------------------------|---------------|----------------|--------------------------------|--------------------|-----------------|
| Fixed rate debt: | Description | interest Nate | Amount | basis for Rate | Exteriuable | Туре |
| | Notes payable | 4.769/ | 25 602 776 | Fixed | No | CMDC |
| June-2011 | Notes payable | 4.76% | 25,602,776 | Fixed | No | CMBS |
| June-2011 | Notes payable | 4.77% | 17,632,744 | Fixed | No | CMBS |
| June-2011 | Notes payable | 4.86% | 21,147,436 | Fixed | No | CMBS |
| June-2011 | Notes payable - swapped to fixed | 4.24% | 61,496,706 | Fixed | Yes - two years | Other |
| December-2011 | Notes payable | 5.71% | 4,800,000 | Fixed | No | CMBS |
| January-2012 | Notes payable | 5.76% | 11,280,000 | Fixed | No | CMBS |
| April-2012 | Exchangeable senior notes | 3.63% | 87,663,000 | Fixed | No | Bond |
| February-2013 | Notes payable | 7.00% | 4,531,081 | Fixed | No | CMBS |
| April-2013 | Notes payable | 5.93% | 1,871,590 | Fixed | No | Individual |
| June-2013 | Notes payable | 6.01% | 2,471,784 | Fixed | No | CMBS |
| August-2013 | Notes payable | 4.90% | 6,536,752 | Fixed | No | CMBS |
| August-2013 | Notes payable | 5.90% | 2,597,387 | Fixed | No | CMBS |
| October-2013 | Notes payable | 5.76% | 2,398,016 | Fixed | No | CMBS |
| October-2013 | Notes payable | 5.91% | 1,351,139 | Fixed | No | CMBS |
| May-2014 | Notes payable | 5.49% | 1,617,549 | Fixed | Yes - five years | Individual |
| May-2014 | Notes payable | 6.25% | 4,920,000 | Fixed | Yes - five years | Individual |
| May-2014 | Notes payable | 6.25% | 3,120,000 | Fixed | No | CMBS |
| June-2014 | Notes payable | 6.25% | 6,164,163 | Fixed | No | Other |
| June-2014 | Notes payable - swapped to fixed | 6.32% | 25,255,822 | Fixed | No | Other |
| August-2014 | Notes payable | 6.07% | 8,857,469 | Fixed | No | Other |
| September-2014 | Notes payable | 5.80% | 6,230,454 | Fixed | No | CMBS |
| September-2014 | Notes payable - swapped to fixed | 6.10% | 50,199,300 | Fixed | No | Other |
| November-2014 | Notes payable - swapped to fixed | 6.12% | 9,762,609 | Fixed | Yes - two 2 year | Other |
| January-2015 | Notes payable | 6.25% | 6,475,000 | Fixed | No | Individual |
| January-2015 | Notes payable | 5.58% | 5,564,521 | Fixed | No | CMBS |
| May-2015 | Notes payable | 5.43% | 2,742,054 | Fixed | No | CMBS |
| May-2015 | Notes payable | 6.25% | 2,933,139 | Fixed | No | Individual |
| May-2015 May-2015 | Notes payable | 6.25% | 3,715,311 | Fixed | No | Individual |
| June-2015 | Notes payable - swapped to fixed | 5.80% | 20,427,108 | Fixed | Yes - two 2 year | Other |
| August-2015 | Notes payable | 5.24% | 5,100,000 | Fixed | No | Individual |
| August-2015 August-2015 | Notes payable | 5.29% | 111,128,539 | Fixed | | CMBS |
| September-2015 | | 5.35% | 13,224,888 | Fixed | No No | CMBS |
| • | Notes payable Notes payable | | , , | | | |
| September-2015 | • • | 6.25% | 14,004,580 | Fixed | No | Other |
| December-2015 | Notes payable | 5.24% | 8,052,041 | Fixed | No | CMBS |
| March-2016 | Notes payable | 5.68% | 4,337,649 | Fixed | No | CMBS |
| March-2016 | Notes payable | 5.87% | 6,910,716 | Fixed | No | CMBS |
| April-2016 | Notes payable | 6.10% | 7,142,997 | Fixed | No | CMBS |
| June-2016 | Notes payable | 6.41% | 6,889,809 | Fixed | No | CMBS |
| June-2016 | Notes payable - swapped to fixed | 6.98% | 8,238,093 | Fixed | No | Other |
| July-2016 | Notes payable | 6.18% | 62,968,000 | Fixed | No | CMBS |
| August-2016 | Notes payable | 6.63% | 12,905,296 | Fixed | No | Other |
| September-2016 | Notes payable | 6.08% | 12,680,000 | Fixed | No | CMBS |
| December-2016 | Notes payable | 7.00% | 8,811,157 | Fixed | No | Other |
| February-2017 | Notes payable | 5.70% | 32,950,000 | Fixed | No | CMBS |
| July-2017 | Notes payable | 6.75% | 16,812,003 | Fixed | No | Other |
| April-2019 | Notes payable | 6.38% | 25,726,937 | Fixed | Yes - two one year | Other |
| August-2019 | Notes payable | 6.40% | 18,248,329 | Fixed | No | Other |
| February-2021 | Notes payable | 5.85% | 82,074,089 | Fixed | No | CMBS |
| June-2035 | Notes payable on trust preferred | 5.62% | 36,083,000 | Fixed | No | Trust Preferred |
| | Fixed rate subtotal | 5.50% \$ | 903,653,033 | | | |
| | | | | | | |
| | | | | | | |
| Variable rate debt: | | | | | | |
| April-2011 | Notes payable | 1.74% | 6,718,992 | Libor plus 1.50 | Yes - two one year | Construction |
| October-2011 | Notes payable | 2.99% | 8,871,782 | Libor plus 2.75 | Yes - two one year | Construction |
| October-2011 | Line of credit - \$100MM limit | 1.24% | 100,000,000 | Libor plus 1.00 | Yes - one year | LOC |
| November-2011 | Notes payable | 2.64% | 5,400,000 | Libor plus 2.40 | Yes - two one year | Construction |
| February-2012 | Notes payable | 6.50% | 8,776,913 | Prime plus 1.50% (6.5% Floor) | No | Other |
| March-2012 | Notes payable | 3.49% | 6,284,515 | Libor plus 3.25 | Yes - six months | Construction |
| May-2012 | Notes payable | 5.75% | 4,550,000 | Libor plus 3.50 (5.75% Floor) | Yes - two years | Construction |
| July-2012 | Notes payable | 5.75% | 5,712,251 | Libor plus 2.75 (5.75% Floor) | Yes - two one year | Construction |
| August-2012 | Notes payable | 4.50% | 7,878,516 | Libor plus 3.25 (4.5% Floor) | Yes - one year | Construction |
| September-2012 | Notes payable | 6.00% | 4,385,000 | Libor plus 3.0 (6.0% Floor) | Yes - six months | Construction |
| November-2012 | Notes payable | 5.00% | 2,764,549 | Libor plus 3.0 (5.0% Floor) | Yes - two years | Construction |
| December-2012 | Notes payable | 6.75% | 5,760,000 | Prime plus 1.50% (6.75% Floor) | No | Construction |
| February-2013 | Line of credit - \$50MM limit | 3.49% | · · · · - | Libor plus 3.25 | Yes - one year | LOC |
| March-2013 | Notes payable | 6.25% | 3,582,000 | Prime plus 0.50% (6.25% Floor) | Yes - two years | Construction |
| May-2013 | Line of credit - \$45MM limit | 3.74% | 25,000,000 | Libor plus 3.5 | Yes - two years | LOC |
| August-2013 | Notes payable | 3.49% | 2,918,400 | Libor plus 3.25 | No | Construction |
| November-2013 | Line of credit - \$40MM limit | 4.50% | _,,,,,,,,, | Libor plus 3.2 (4.5% Floor) | Yes - two one year | LOC |
| November-2013 | Notes payable | 4.50% | 4,366,000 | Libor plus 3.25 (4.5% Floor) | No | Construction |
| December-2013 | Notes payable | 6.00% | 9,572,215 | Libor plus 3.23 (4.3% Floor) | Yes - two one year | Other |
| February-2014 | Notes payable | 5.00% | 3,969,691 | Libor plus 3.50 (5.0% Floor) | No | Construction |
| February-2014 | Notes payable | 3.24% | 4,070,000 | Libor plus 3.0 | No | Construction |
| - | | | | | | |
| May-2014 | Notes payable | 5.75% | 8,710,656 | Libor plus 2.75 (5.75% Floor) | No No | Other |
| October-2014 | Notes payable | 6.00% | 3,172,165 | Libor plus 3.25 (6.0% Floor) | No No | Other |
| December-2014 | Notes payable | 4.50% | 8,348,641 | Libor plus 4.00 (4.5% Floor) | No No | Other |
| December-2014 | Notes payable | 5.00% | 9,661,872 | Libor plus 3.0 (5.0% Floor) | No No | Other |
| May-2015 | Notes payable | 5.00% | 10,152,000 | Libor plus 3.0 (5.0% Floor) | No | Other |
| June-2035 | Notes payable on trust preferred | 2.64% | 42,269,000 | Libor plus 2.40 | No | Trust Preferred |
| July-2035 | Notes payable on trust preferred | 2.64% | 41,238,000 | Libor plus 2.40 | No | Trust Preferred |
| | Variable rate subtotal | 3.17% \$ | 344,133,158 | | | |
| | Table 1 formation 1 and 1 and 1 and 1 | 4.0001 5 | 1 047 700 10 : | | | |
| | Total fixed and variable debt | 4.86% \$ | 1,247,786,191 | | | |

Debt Maturity Schedule and Interest Rates for Unconsolidated Fixed- and Variable-Rate Debt as of March 31, 2011 (unaudited) 3/31/2011

| Maturity Date | Description | Interest Rate | Amount | Basis for Rate | EXR Equity | EXR Share |
|---------------------|-------------------------------------|---------------|-------------|------------------------|-------------------|-----------------------|
| Fixed rate debt: | | | | | | |
| April-2011 | Storage Portfolio I LLC | 4.66% | 115,000,000 | Fixed | 25.0% | 28,750,000 |
| April-2011 | Other JV - 20% | 7.25% | 1,989,000 | Fixed | 20.0% | 397,800 |
| April-2011 | Other JV - 20% | 7.25% | 1,887,610 | Fixed | 20.0% | 377,522 |
| March-2012 | Extra Space West Two LLC | 5.48% | 20,000,000 | Fixed | 5.57% | 1,114,000 |
| June-2012 | Other JV - 20% | 7.21% | 3,799,000 | Fixed | 20.0% | 759,800 |
| July-2012 | Other JV - 50% | 7.20% | 2,701,751 | Fixed | 50.0% | 1,350,876 |
| August-2012 | ESS PRISA III LLC | 4.97% | 145,000,000 | Fixed | 5.1% | 7,337,000 |
| August-2012 | ESS VRS III LLC | 4.75% | 52,100,000 | Fixed | 45.0% | 23,465,840 |
| August-2012 | ESS WCOT III LLC | 4.75% | 92,140,000 | Fixed | 5.0% | 4,643,856 |
| January-2014 | Other JV - 35% | 5.90% | 4,745,000 | Fixed | 35.0% | 1,660,750 |
| January-2014 | Other JV - 35% | 5.90% | 3,420,000 | Fixed | 35.0% | 1,197,000 |
| August-2014 | Storage Portfolio Bravo II | 8.00% | 58,542,581 | Fixed | 20.0% | 11,708,516 |
| September-2014 | Other JV - 40% | 6.02% | 6,179,000 | Fixed | 40.0% | 2,471,600 |
| January-2015 | Other JV - 40% | 5.90% | 9,498,000 | Fixed | 40.0% | 3,799,200 |
| June-2015 | Extra Space Northern Properties Six | 5.27% | 34,500,000 | Fixed | 10.0% | 3,450,000 |
| August-2015 | HRSE | 5.29% | 100,361,499 | Fixed | 50.0% | 50,180,750 |
| September-2015 | Extra Space West One | 5.00% | 16,700,000 | Fixed | 5.0% | 835,000 |
| January-2017 | Other JV - 35% | 5.95% | 5,000,000 | Fixed | 35.0% | 1,750,000 |
| July-2017 | Other JV - 35% | 5.99% | 8,425,000 | Fixed | 35.0% | 2,948,750 |
| September-2018 | Other JV - 50% | 5.93% | 8,361,228 | Swapped to Fixed | 50.0% | 4,180,614 |
| December-2020 | Other JV - 35% | 6.50% | 4,492,521 | Fixed | 35.0% | 1,572,382 |
| | Fixed rate subtotal | 5.31% \$ | 694,842,190 | • | | \$ 153,951,256 |
| Variable rate debt: | | | | | | |
| April-2011 | Other JV - 50% | 5.00% | 8,956,348 | L + 3.25 (5.0% Floor) | 50.0% | 4,478,174 |
| November-2011 | Other JV - 42.5% | 2.99% | 11,003,879 | Libor + 2.75 | 48.2% | 5,303,870 |
| March-2012 | Storage Associates Holdco | 2.09% | 55,419,455 | Libor + 1.85 | 10.0% | 5,541,946 |
| February-2013 | Other JV - 58% | 5.25% | 4,099,400 | L + 3.25 (5.25% Floor) | 58.0% | 2,377,652 |
| December-2013 | Other JV - 39% | 4.50% | 5,120,000 | L + 3.25 (4.50% Floor) | 39.0% | 1,996,800 |
| | Variable rate subtotal | 2.81% \$ | 84,599,082 | · | | \$ 19,698,442 |
| | Total fixed and variable debt | 5.04% \$ | 779,441,272 | - | | \$ 173,649,698 |
| | | | , , | • | | : ====,===,=== |

Property Portfolio Reporting Information for the Three Months Ended March 31, 2011 (unaudited)

(Dollars in thousands except for net rent per occupied square foot. Net rentable square feet in thousands.)

| | | | | et Rent / cupied Sa. | Average O | | Re for the Three | enu | | 4. | | ense | s iths Ended | | N or the Three | NOI | the Ended | |
|---|--------------------|-------------------------|-----|-------------------------|--------------|-------|---------------------|-------|---------|-----------|--------|------|-----------------|------------|-------------------|-------|-----------|----------|
| | # of Properties | Net Rentable Sq. Ft. | OCC | Ft. ⁽¹⁾ | for the Thre | | Marc | | | ic | Marc | | | • | or the Three | | | |
| Store Segment | Troperties | 5q. i t. | | 1 (. | 2011 | 2010 | 2011 | 1 31, | 2010 | % Change | 2011 | 131, | 2010 | % Change | 2011 | 11 31 | 2010 | % Change |
| Wholly-owned stabilized properties ⁽⁵⁾ | | | | | | | | | | | | | | | | | | |
| Same-store properties | 253 | 17,965 | \$ | 13.91 | 85.0% | 82.2% | \$ 55,776 | \$ | 53,750 | 3.77% \$ | 19,967 | \$ | 19,833 | 0.68% \$ | 35,809 | \$ | 33,917 | 5.58% |
| 2010-2011 acquisitions | 10 | 653 | | 13.37 | 79.2% | 80.0% | 1,818 | | 1,812 | 0.33% | 730 |) | 790 | (7.59%) | 1,088 | | 1,022 | 6.46% |
| Total wholly-owned stabilized | 263 | 18,618 | \$ | 13.89 | 84.8% | 82.2% | 57,594 | \$ | 55,562 | 3.66% \$ | 20,697 | \$ | 20,623 | 0.36% \$ | 36,897 | \$ | 34,939 | 5.60% |
| Wholly-owned lease-up properties | | | | | | | | | | | | | | | | | | |
| Legacy lease-up | 1 | 73 | \$ | 21.68 | 62.6% | 52.4% | \$ 260 | \$ | 214 | 21.50% \$ | 142 | \$ | 143 | (0.70%) \$ | 118 | \$ | 71 | 66.20% |
| 2009-2011 acquisitions | 12 | 773 | | 10.13 | 60.6% | 48.1% | 1,289 | | 956 | 34.83% | 821 | | 691 | 18.81% | 468 | | 265 | 76.60% |
| 2007-2011 developments | 24 | 1,899 | | 9.94 | 46.0% | 29.3% | 2,182 | | 1,010 | 116.04% | 1,549 |) | 1,123 | 37.93% | 633 | | (113) | 660.18% |
| Total wholly-owned lease-up | 37 | 2,745 | \$ | 10.42 | 50.8% | 36.7% | 3,731 | . \$ | 2,180 | 71.15% \$ | 2,512 | \$ | 1,957 | 28.36% \$ | 1,219 | \$ | 223 | 446.64% |
| JV stabilized properties ⁽⁵⁾ | | | | | | | | | | | | | | | | | | |
| Legacy JVs | 17 | 1,064 | \$ | 17.35 | 86.5% | 85.0% | 4,126 | \$ | 4,045 | 2.00% \$ | 1,396 | \$ | 1,314 | 6.24% \$ | 2,730 | \$ | 2,731 | (0.04%) |
| 2005 Prudential JVs | 244 | 18,274 | | 13.44 | 85.4% | 83.2% | 55,101 | | 53,354 | 3.27% | 19,975 | , | 19,437 | 2.77% | 35,126 | | 33,917 | 3.56% |
| Other JVs | 96 | 7,341 | | 12.95 | 83.9% | 82.4% | 21,057 | | 20,353 | 3.46% | 7,185 | ; | 7,206 | (0.29%) | 13,872 | | 13,147 | 5.51% |
| Total JV stabilized | 357 | 26,679 | \$ | 13.47 | 85.1% | 83.0% | 80,284 | \$ | 77,752 | 3.26% \$ | 28,556 | \$ | 27,957 | 2.14% \$ | 51,728 | \$ | 49,795 | 3.88% |
| JV lease-up properties | | | | | | | | | | | | | | | | | | |
| 2005 Prudential JVs | 1 | 51 | \$ | 13.43 | 64.1% | 59.4% | \$ 237 | \$ | 236 | 0.42% \$ | 87 | \$ | 86 | 1.16% \$ | 150 | \$ | 150 | 0.00% |
| Other JVs | 3 | 185 | | 19.73 | 60.9% | 50.2% | 585 | | 397 | 47.36% | 337 | , | 233 | 44.64% | 248 | | 164 | 51.22% |
| Consolidated JVs | 1 | 88 | | 12.85 | 52.6% | 21.5% | 161 | | 53 | 203.77% | 76 | i | 85 | (10.59%) | 85 | | (32) | 365.63% |
| Total JV lease-up | 5 | 324 | \$ | 16.79 | 59.4% | 44.5% | 983 | \$ | 686 | 43.29% \$ | 500 | \$ | 404 | 23.76% \$ | 483 | \$ | 282 | 71.28% |
| Managed properties | | | | | | | | | | | | | | | | | | |
| Stabilized ⁽⁵⁾ | 134 | 8,972 | \$ | 10.63 | 76.3% | 73.4% | \$ 19,349 | \$ | 18,512 | 4.52% \$ | 7,479 | \$ | 7,539 | (0.80%) \$ | 11,870 | \$ | 10,973 | 8.17% |
| Lease-up | 33 | 2,536 | | 9.87 | 53.2% | 35.8% | 3,587 | | 2,262 | 58.58% | 1,961 | | 1,940 | 1.08% | 1,626 | | 322 | 404.97% |
| Total managed | 167 | 11,508 | \$ | 10.50 | 71.2% | 65.2% | \$ 22,936 | \$ | 20,774 | 10.41% \$ | 9,440 | \$ | 9,479 | (0.41%) \$ | 13,496 | \$ | 11,295 | 19.49% |
| TOTAL ALL PROPERTIES | 829 | 59,874 | \$ | 13.03 | 80.7% | 77.4% | 165,528 | \$ | 156,954 | 5.46% \$ | 61,705 | \$ | 60,420 | 2.13% \$ | 103,823 | \$ | 96,534 | 7.55% |
| TOTAL ALL STABILIZED PROPERTIES | 754 | 54,269 | \$ | 13.19 | 83.5% | 81.2% | 157,227 | \$ | 151,826 | 3.56% \$ | 56,732 | : \$ | 56,119 | 1.09% \$ | 100,495 | \$ | 95,707 | 5.00% |

⁽¹⁾ Net rent is annualized total rental revenue less discounts, bad debt and refunds. (2) Revenues do not include tenant reinsurance income. (3) Revenues and expenses include pro forma amounts to show the results of properties acquired during 2010 and 2011 as if they had been acquired at the beginning of the period indicated. (4) Expenses do not include management fees or tenant reinsurance expense. (5) A property is considered stabilized when it is either over three years old or has maintained 80% occupancy for one year.

Same-Store Rental Activity (253 Properties) for the Three Months Ended March 31, 2011 (unaudited)

Same Store Rental Activity for the Three Months Ended March 31, 2011

Rentals

| 1Q 2011 | 1Q 2010 | Variance | % |
|---------|---------|----------|-------|
| 24,298 | 24,237 | 61 | 0.25% |

Vacates

| 1Q 2011 | 1Q 2010 | Variance | % |
|---------|---------|----------|---------|
| 23,282 | 24,011 | (729) | (3.04%) |

| Units | NRSF |
|---------|--------|
| 170,469 | 17,965 |

Avg. SF Occupancy Q

| Quarter End C | ccupancy |
|---------------|----------|
|---------------|----------|

| 1Q 2011 | 1Q 2010 | 2011 | 2010 |
|---------|---------|-------|-------|
| 85.0% | 82.2% | 85.4% | 82.5% |

Stabilized⁽¹⁾ Property Rental Activity (692 Properties) for the Three Months Ended March 31, 2011 (unaudited)

Total Stable Rental Activity for the Three Months Ended March 31, 2011

Rentals

| 1Q 2011 | 1Q 2010 | Variance | % | | | | | |
|---------|---------|----------|---------|--|--|--|--|--|
| 64,269 | 64,290 | (21) | (0.03%) | | | | | |

Vacates

| 1Q 2011 | 1Q 2010 | Variance | % |
|---------|---------|----------|---------|
| 61,978 | 63,903 | (1,925) | (3.01%) |

| Units | NRSF |
|---------|--------|
| 458,271 | 49,915 |

Avg. SF Occupancy

Quarter End Occupancy

| 1Q 2011 | 1Q 2010 | 2011 | 2010 |
|---------|---------|-------|-------|
| 84.3% | 81.7% | 84.6% | 81.8% |

(1) Includes all stabilized properties (wholly-owned same-store, wholly-owned stabilized, joint-venture stabilized and managed stabilized) with comparable year-on-year data for the reporting period.

Same-Store Results Detail for the Three Months Ended March 31, 2011 (unaudited) (Dollars in thousands)

For the Three Months Ended March 31,

| | 2011 | 2010 | Va | ariance | % Variance |
|---|--------------|--------------|----|---------|------------|
| Property revenues | | | | | |
| Net rental income | \$ 53,134 | \$ 51,034 | \$ | 2,100 | 4.11% |
| Other operating income | 2,641 | 2,715 | | (74) | (2.73%) |
| Tenant reinsurance income | 2,393 | 2,094 | | 299 | 14.28% |
| Total operating revenues | \$ 58,168 | \$ 55,843 | \$ | 2,325 | 4.16% |
| Operating expenses | | | | | |
| Payroll and benefits | \$ 4,957 | \$ 4,798 | \$ | 159 | 3.31% |
| Advertising | 942 | 1,196 | | (254) | (21.24%) |
| Tenant reinsurance expense | 550 | 435 | | 115 | 26.44% |
| Office expense ⁽¹⁾ | 2,359 | 2,202 | | 157 | 7.13% |
| Property operating expense ⁽²⁾ | 2,999 | 3,061 | | (62) | (2.03%) |
| Repairs and maintenance | 2,053 | 2,033 | | 20 | 0.98% |
| Property taxes | 6,157 | 6,018 | | 139 | 2.31% |
| Insurance | 500 | 524 | | (24) | (4.58%) |
| Total operating expenses | \$ 20,517 | \$ 20,267 | \$ | 250 | 1.23% |
| Net operating income | \$ 37,651 | \$ 35,576 | \$ | 2,075 | 5.83% |

⁽¹⁾ Includes general office expenses, telephone, computer, bank fees, and credit card merchant fees. (2) Includes utilities and miscellaneous other property expenses.

MSA⁽¹⁾ Performance Summary for Wholly-Owned Stabilized⁽²⁾ Properties for the Three Months Ended March 31, 2011 (unaudited) (Dollars in thousands except for net rent per occupied square foot. Net rentable square feet in thousands.)

| | | | Net Rent / | | | | | | Expens | es | | NOI | | | | |
|---|------------|--------------|--------------------|------------|------------|---------------|-------------------------|----------|-----------------|-------------|----------|--------------|-----------------------|----------|--|--|
| | # of | Net Rentable | Occupied Sq. | for the Th | ree Months | for the Three | Months | fo | or the Three Mo | onths Ended | | for the Thre | e Months | | | |
| | Properties | Sq. Ft. | Ft. ⁽³⁾ | Ended N | larch 31, | Ended March | 1 31, ⁽⁴⁾⁽⁵⁾ | | March 31 | (5)(6) | | Ended Mar | ch 31, ⁽⁵⁾ | | | |
| MSA | | | | 2011 | 2010 | 2011 | 2010 | % Change | 2011 | 2010 | % Change | 2011 | 2010 | % Change | | |
| New York-Northern New Jersey-Long Island, NY-NJ | 32 | 2,362 | \$ 18.01 | 86.7% | 83.4% | \$ 9,663 | 9,257 | 4.39% \$ | 3,693 \$ | 3,658 | 0.96% | \$ 5,970 | \$ 5,599 | 6.63% | | |
| Boston-Worcester-Lawrence, MA-NH-ME-CT | 30 | 1,841 | 14.76 | 85.4% | 81.9% | 6,070 | 5,658 | 7.28% | 2,756 | 2,654 | 3.84% | 3,314 | 3,004 | 10.32% | | |
| Los Angeles-Riverside-Orange County, CA | 22 | 1,614 | 14.25 | 83.7% | 79.7% | 5,047 | 4,969 | 1.57% | 1,522 | 1,529 | (0.46%) | 3,525 | 3,440 | 2.47% | | |
| Washington-Baltimore, DC-MD-VA-WV | 16 | 1,279 | 18.81 | 86.1% | 84.0% | 5,383 | 5,037 | 6.87% | 1,542 | 1,517 | 1.65% | 3,841 | 3,520 | 9.12% | | |
| San Francisco-Oakland-San Jose, CA | 15 | 1,310 | 18.44 | 85.3% | 80.6% | 5,371 | 5,099 | 5.33% | 1,631 | 1,611 | 1.24% | 3,740 | 3,488 | 7.22% | | |
| Atlanta, GA | 12 | 837 | 10.49 | 84.5% | 80.6% | 1,962 | 1,931 | 1.61% | 717 | 715 | 0.28% | 1,245 | 1,216 | 2.38% | | |
| Dallas-Fort Worth, TX | 10 | 744 | 12.95 | 85.1% | 84.8% | 2,133 | 2,068 | 3.14% | 709 | 746 | (4.96%) | 1,424 | 1,322 | 7.72% | | |
| Miami-Fort Lauderdale, FL | 9 | 659 | 15.01 | 86.3% | 82.5% | 2,241 | 2,183 | 2.66% | 749 | 727 | 3.03% | 1,492 | 1,456 | 2.47% | | |
| Philadelphia-Wilmington-Atlantic City, PA-DE-NJ | 8 | 634 | 11.66 | 85.9% | 83.4% | 1,680 | 1,629 | 3.13% | 675 | 665 | 1.50% | 1,005 | 964 | 4.25% | | |
| Chicago-Gary-Kenosha, IL-IN-WI | 8 | 537 | 12.22 | 80.3% | 77.5% | 1,390 | 1,344 | 3.42% | 708 | 679 | 4.27% | 682 | 665 | 2.56% | | |
| Denver-Boulder-Greeley, CO | 6 | 361 | 9.86 | 84.4% | 84.3% | 798 | 755 | 5.70% | 312 | 292 | 6.85% | 486 | 463 | 4.97% | | |
| Salt Lake City-Ogden, UT | 6 | 350 | 8.70 | 85.6% | 84.6% | 693 | 716 | (3.21%) | 230 | 225 | 2.22% | 463 | 491 | (5.70%) | | |
| Orlando, FL | 5 | 428 | 10.44 | 85.6% | 80.9% | 1,009 | 983 | 2.64% | 298 | 333 | (10.51%) | 711 | 650 | 9.38% | | |
| Tampa-St. Petersburg-Clearwater, FL | 5 | 234 | 15.36 | 87.5% | 82.0% | 822 | 788 | 4.31% | 274 | 282 | (2.84%) | 548 | 506 | 8.30% | | |
| Phoenix-Mesa, AZ | 5 | 357 | 9.44 | 88.2% | 83.4% | 780 | 765 | 1.96% | 258 | 276 | (6.52%) | 522 | 489 | 6.75% | | |
| St. Louis, MO-IL | 5 | 304 | 10.76 | 85.3% | 83.0% | 759 | 751 | 1.07% | 302 | 310 | (2.58%) | 457 | 441 | 3.63% | | |
| Seattle-Tacoma-Bremerton, WA | 4 | 308 | 13.13 | 71.2% | 89.5% | 757 | 958 | (20.98%) | 243 | 243 | 0.00% | 514 | 715 | (28.11%) | | |
| Indianapolis, IN | 4 | 272 | 9.38 | 86.4% | 83.4% | 577 | 545 | 5.87% | 256 | 258 | (0.78%) | 321 | 287 | 11.85% | | |
| Stockton-Lodi, CA | 4 | 253 | 9.56 | 84.9% | 81.5% | 551 | 528 | 4.36% | 180 | 181 | (0.55%) | 371 | 347 | 6.92% | | |
| West Palm Beach-Boca Raton, FL | 4 | 229 | 10.18 | 82.6% | 77.8% | 514 | 515 | (0.19%) | 211 | 235 | (10.21%) | 303 | 280 | 8.21% | | |
| Other MSAs | 53 | 3,705 | 11.45 | 84.0% | 81.9% | 9,394 | 9,083 | 3.42% | 3,431 | 3,487 | (1.61%) | 5,963 | 5,596 | 6.56% | | |
| TOTALS | 263 | 18,618 | \$ 13.89 | 84.8% | 82.2% | \$ 57,594 | \$ 55,562 | 3.66% \$ | 20,697 \$ | 20,623 | 0.36% | \$ 36,897 | \$ 34,939 | 5.60% | | |

⁽¹⁾ MSAs (Metropolitan Statistical Areas) as defined by the U.S. Census Bureau. List includes MSAs where the Company has four or more properties. (2) A property is considered stabilized when it is either over three years old or has maintained 80% occupancy for one year. (3) Net rent is annualized total rental revenue less discounts, bad debt and refunds. (4) Revenues do not include tenant reinsurance income. (5) Revenues and expenses include proforma amounts to show the results of properties acquired during 2010 and 2011 as if they had been acquired at the beginning of the period indicated. (6) Expenses do not include management fees or tenant reinsurance expense.

MSA⁽¹⁾ Performance Summary for All Stabilized⁽²⁾ Properties for the Three Months Ended March 31, 2011 (unaudited) (Dollars in thousands except for net rent per occupied square foot. Net rentable square feet in thousands.)

| Washington-Baltimore, DC-MD-VA-WV 62 4,646 18.00 86.8% 84.3% 18,894 17,732 6.55% 5,060 4,974 1.73% 13,834 12 Boston-Worcester-Lawrence, MA-NH-ME-CT 50 3,063 14.28 84.8% 81.1% 9,713 9,062 7.18% 4,596 4,394 4.60% 5,117 4 | % Change 36 0.14% 52 4.82% |
|---|--|
| MSA 2011 2010 2011 2010 % Change 2012 % Change 2012 % Change 2012 % Change | 36 0.14% 52 4.82% 58 8.43% 68 9.62% 59 7.75% 14 5.03% 98 6.44% 67 2.75% |
| MSA 2011 2010 2011 2010 % Change 2012 % Change 2011 2012 % Change 2012 <t< td=""><td>36 0.14% 52 4.82% 58 8.43% 68 9.62% 59 7.75% 14 5.03% 98 6.44% 67 2.75%</td></t<> | 36 0.14% 52 4.82% 58 8.43% 68 9.62% 59 7.75% 14 5.03% 98 6.44% 67 2.75% |
| New York-Northern New Jersey-Long Island, NY-NJ 71 5,653 19.43 86.7% 83.9% 24,995 23,891 4.62% 9,113 8,739 4.28% 15,882 15 Washington-Baltimore, DC-MD-VA-WV 62 4,646 18.00 86.8% 84.3% 18,894 17,732 6.55% 5,060 4,974 1.73% 13,834 12 Boston-Worcester-Lawrence, MA-NH-ME-CT 50 3,063 14.28 84.8% 81.1% 9,713 9,062 7.18% 4,596 4,394 4.60% 5,117 4 | 52 4.82% 58 8.43% 68 9.62% 59 7.75% 14 5.03% 98 6.44% 67 2.75% |
| Washington-Baltimore, DC-MD-VA-WV 62 4,646 18.00 86.8% 84.3% 18,894 17,732 6.55% 5,060 4,974 1.73% 13,834 12 Boston-Worcester-Lawrence, MA-NH-ME-CT 50 3,063 14.28 84.8% 81.1% 9,713 9,062 7.18% 4,596 4,394 4.60% 5,117 4 | 58 8.43% 68 9.62% 59 7.75% 14 5.03% 98 6.44% 67 2.75% |
| Boston-Worcester-Lawrence, MA-NH-ME-CT 50 3,063 14.28 84.8% 81.1% 9,713 9,062 7.18% 4,596 4,394 4.60% 5,117 4 | 68 9.62% 59 7.75% 14 5.03% 98 6.44% 67 2.75% |
| | 59 7.75% 14 5.03% 98 6.44% 67 2.75% |
| | 14 5.03% 98 6.44% 67 2.75% |
| Philadelphia-Wilmington-Atlantic City, PA-DE-NJ 36 2,587 12.24 85.4% 81.9% 7,113 6,790 4.76% 2,847 2,831 0.57% 4,266 3 | 98 6.44% 67 2.75% |
| San Francisco-Oakland-San Jose, CA 34 2,565 18.41 86.0% 82.4% 10,560 10,179 3.74% 3,088 3,065 0.75% 7,472 7 | 67 2.75% |
| Dallas-Fort Worth, TX 28 2,297 11.00 84.0% 83.6% 5,538 5,397 2.61% 1,921 1,999 (3.90%) 3,617 3 | |
| Miami-Fort Lauderdale, FL 24 1,884 14.09 84.7% 82.0% 5,963 5,795 2.90% 2,195 2,128 3.15% 3,768 3 | 89 8.50% |
| Memphis, TN-AR-MS 23 1,680 8.40 84.5% 81.9% 3,184 3,109 2.41% 1,243 1,320 (5.83%) 1,941 1 | |
| | 66 3.32% |
| | 22 5.42% |
| | 83 9.04% |
| | 92 6.47% |
| Columbus, OH 14 855 7.88 80.2% 78.6% 1.453 1.393 4.31% 707 749 (5.61%) 746 | 44 15.84% |
| | 81 8.14% |
| Indianapolis, IN 14 821 8.18 84.6% 82.9% 1,516 1,485 2.09% 693 663 4.52% 823 | 22 0.12% |
| | 80 7.10% |
| | 98 (3.42%) |
| Kansas City, MO-KS 12 932 6.53 76.8% 75.9% 1,247 1,237 0.81% 548 619 (11.47%) 699 | 18 13.11% |
| , | 01 (14.07%) |
| Detroit-Ann Arbor-Flint, MI 10 793 8.76 86.3% 82.4% 1,589 1,537 3.38% 669 633 5.69% 920 | 04 1.77% |
| | 48 2.94% |
| Albuquerque, NM 9 510 10.07 85.2% 83.3% 1,162 1,108 4.87% 392 360 8.89% 770 West Palm Beach-Boca Raton, FL 9 653 10.46 80.6% 74.4% 1,454 1,406 3.41% 559 594 (5.89%) 895 | 12 10.22% |
| Louisville, KY-IN 8 530 8.83 88.9% 84.8% 1,148 1,060 8.30% 400 407 (1.72%) 748 | 53 14.55% |
| | |
| | |
| 1. 300 3.00 3.00 3.00 3.00 3.00 3.00 3.0 | 81 (3.96%) |
| Orlando, FL 6 479 10.23 83.8% 80.6% 1,086 1,067 1.78% 333 382 (12.83%) 753 | 85 9.93% |
| St. Louis, MO-IL 6 365 10.74 84.9% 82.9% 902 889 1.46% 359 368 (2.45%) 543 | 21 4.22% |
| York-Hanover, PA 6 309 8.88 59.9% 54.1% 435 404 7.67% 263 249 5.62% 172 | 55 10.97% |
| Salt Lake City-Ogden, UT 6 350 8.70 85.6% 84.6% 693 716 (3.21%) 230 225 2.22% 463 | 91 (5.70%) |
| Sarasota-Bradenton, FL 5 367 10.62 86.7% 82.8% 885 841 5.23% 265 334 (20.66%) 620 | 07 22.29% |
| Nashville, TN 6 414 10.35 82.7% 81.7% 932 873 6.76% 333 315 5.71% 599 | 58 7.35% |
| Providence-Fall River-Warwick, RI-MA 5 355 11.01 82.7% 78.0% 863 804 7.34% 410 355 15.49% 453 | 49 0.89% |
| Albany-Schenectady-Troy, NY 5 346 10.09 85.7% 80.4% 786 747 5.22% 422 347 21.61% 364 | 00 (9.00%) |
| Stockton-Lodi, CA 5 336 9.16 84.4% 80.3% 701 678 3.39% 231 237 (2.53%) 470 | 41 6.58% |
| Hagerstown-Martinsburg, MD-WV 5 347 10.12 65.8% 58.0% 618 558 10.75% 294 302 (2.65%) 324 | 56 26.56% |
| Cleveland-Akron, OH 5 330 5.91 78.3% 75.9% 407 407 0.00% 257 270 (4.81%) 150 | 37 9.49% |
| Greensboro-Winston-Salem-High Point, NC 5 378 8.59 69.5% 75.0% 607 605 0.33% 243 228 6.58% 364 | 77 (3.45%) |
| Seattle-Tacoma-Bremerton, WA 5 365 12.78 70.2% 85.6% 860 1,065 (19.25%) 288 292 (1.37%) 572 | 73 (26.00%) |
| Richmond-Petersburg, VA 4 319 12.45 84.4% 83.1% 873 854 2.22% 237 246 (3.66%) 636 | 08 4.61% |
| Portland-Salem, OR-WA 4 303 11.69 87.8% 85.8% 816 798 2.26% 217 223 (2.69%) 599 | 75 4.17% |
| Birmingham, AL 4 284 10.85 83.2% 82.3% 668 644 3.73% 187 205 (8.78%) 481 | 39 9.57% |
| Scranton-Wilkes Barre, PA 4 130 9.20 70.0% 57.5% 223 187 19.25% 128 131 (2.29%) 95 | 56 69.64% |
| Charleston-North Charleston, SC 4 269 12.10 78.6% 80.5% 675 631 6.97% 235 227 3.52% 440 | 04 8.91% |
| Punta Gorda, FL 4 274 9.07 80.0% 78.3% 523 498 5.02% 165 239 (30.96%) 358 | 59 38.22% |
| | 56 5.68% |
| TOTALS 754 54,269 \$ 13.19 83.5% 81.2% \$ 157,227 \$ 151,826 3.56% \$ 56,732 \$ 56,119 1.09% \$ 100,495 \$ 95 | 07 5.00% |

⁽¹⁾ MSAs (Metropolitan Statistical Areas) as defined by the U.S. Census Bureau. List includes MSAs where the Company has four or more properties. (2) A property is considered stabilized when it is either over three years old or has maintained 80% occupancy for one year. (3) Net rent is annualized total rental revenue less discounts, bad debt and refunds. (4) Revenues do not include tenant reinsurance income. (5) Revenues and expenses include pro forma amounts to show the results of properties acquired during 2010 and 2011 as if they had been acquired at the beginning of the period indicated. (6) Expenses do not include management fees or tenant reinsurance expense.

2007 – 2010 Development Performance Summary for the Three Months Ended March 31, 2011 (unaudited) (dollars and net rentable square feet in thousands)

| | # of Development Properties Cost | | • | | | | Average Oc for the Thre Ended Ma | e Months | | | | | Expe or the The Ended Ma | ree | Months | N or the Thi Ended M | ree N | |
|-------------------------------|------------------------------------|----|---------|-------|-------|-------|--|----------|----|-------|-------------|----|--------------------------------|-------------|--------|--------------------------------|-------|--|
| | | | | | 2011 | 2010 | | 2011 | | 2010 | 2011 | | 2010 | 2011 | | 2010 | | |
| Wholly-owned projects (3) | | | | | | | | | | | | | | | | | | |
| Opened in 2010 | 4 | \$ | 38,833 | 334 | 29.6% | 3.6% | \$ | 281 | \$ | 3 | \$ 345 | \$ | 91 | \$ (64) | \$ | (88) | | |
| Opened in 2009 | 10 | | 99,856 | 802 | 51.7% | 20.9% | | 1,153 | | 355 | 733 | | 650 | 420 | | (295) | | |
| Opened in 2008 ⁽⁴⁾ | 10 | | 82,929 | 710 | 62.5% | 45.1% | | 1,193 | | 852 | 744 | | 696 | 449 | | 156 | | |
| Opened in 2007 | 5 | | 41,472 | 368 | 75.1% | 62.4% | | 850 | | 683 | 370 | | 359 | 480 | | 324 | | |
| Total wholly-owned projects | 29 | \$ | 263,090 | 2,214 | 55.7% | 36.6% | \$ | 3,477 | \$ | 1,893 | \$ 2,192 | \$ | 1,796 | \$ 1,285 | \$ | 97 | | |
| Joint-venture projects (3) | | | | | | | | | | | | | | | | | | |
| Opened in 2009 | 2 | \$ | 28,392 | 141 | 61.6% | 26.8% | \$ | 443 | \$ | 174 | \$ 181 | \$ | 187 | \$ 262 | \$ | (13) | | |
| Opened in 2008 | - | | - | - | 0.0% | 0.0% | | - | | - | - | | - | - | | - | | |
| Opened in 2007 | 1 | | 10,599 | 79 | 83.7% | 79.1% | | 232 | | 206 | 61 | | 80 | 171 | | 126 | | |
| Total joint-venture projects | 3 | \$ | 38,991 | 220 | 69.5% | 45.6% | \$ | 675 | \$ | 380 | \$ 242 | \$ | 267 | \$ 433 | \$ | 113 | | |

⁽¹⁾ Revenues do not include tenant reinsurance income. (2) Expenses do not include management fees or tenant reinsurance expense. (3) EXR acquired interests in 15 properties (three wholly-owned and 12 in joint ventures) on December 31, 2008 that had been developed by Extra Space Development. (4) Includes one project acquired at certificate of occupancy.

2007 Development Completions and Performance Summary as of March 31, 2011 (unaudited) (dollars in thousands)

| | | | Net | | | | | Sq. Ft. Occ. % | YTD | NOI as | Annua | alized NOI |
|----------------|------------|-----------------|--------------|-----|------------------------|--------------------------|-----------|----------------|-----|----------------------|-------|-------------------------|
| | Month | Type of | Rentable Sq. | | | | EXR | as of Mar. 31, | | lar. 31, | | Mar. 31, |
| Location | Completed | Project | Ft. | Tot | al Cost ⁽¹⁾ | Ownership ⁽²⁾ | Ownership | 2011 | 20: | 11 ⁽³⁾⁽⁴⁾ | 20: | L1 ⁽³⁾⁽⁴⁾⁽⁵⁾ |
| Sacramento, CA | January | Ground Up | 78,606 | \$ | 10,599 | Wholly-Owned | 100% | 84.6% | \$ | 171 | \$ | 580 |
| Ewing, NJ | March | Ground Up | 57,155 | | 5,681 | Wholly-Owned | 100% | 77.9% | | 60 | | 257 |
| Belmont, CA | May | Ground Up | 69,270 | | 10,800 | Wholly-Owned | 100% | 84.9% | | 186 | | 763 |
| Chicago, IL | October | Ground Up | 79,040 | | 9,100 | Wholly-Owned | 100% | 67.1% | | 33 | | 144 |
| Sacramento, CA | December | Ground Up | 82,885 | | 7,145 | Joint Venture | 50% | 61.7% | | 23 | | 90 |
| Laurel, MD | December | Ground Up | 80,052 | | 8,746 | Wholly-Owned | 100% | 89.5% | | 178 | | 758 |
| | Total Grou | and Up Projects | 447,008 | \$ | 52,071 | | | | \$ | 651 | \$ | 2,592 |

⁽¹⁾ Includes 5% development fee, land, construction and soft costs. (2) Ewing, NJ was deeded to EXR by the joint venture on June 1, 2009. (3) Revenues do not include tenant reinsurance income. (4) Expenses do not include management fees or tenant reinsurance expense. (5) March 2011 NOI annualized.

2008 Development Completions and Performance Summary as of March 31, 2011 (unaudited) (dollars in thousands)

| Location | Month Completed | Type of Project | Net Rentable Sq. Ft. | Total Cost ⁽¹⁾ | Ownership ⁽²⁾ | EXR Ownership % | Sq. Ft. Occ. % as of Mar. 31, 2011 | YTD NOI as of Mar. 31, 2011 ⁽³⁾⁽⁴⁾ | Annualized NOI as of Mar. 31, 2011 ⁽³⁾⁽⁴⁾⁽⁵⁾ |
|-----------------|--------------------|--------------------|-------------------------|---------------------------|--------------------------|--------------------|--|---|---|
| Aurora, IL | April | Ground Up | 77,515 | \$ 6,462 | Wholly-Owned | 100% | 48.2% | \$ 4 | \$ 30 |
| Sylmar, CA | April | Ground Up | 56,837 | 7,511 | Wholly-Owned | 100% | 63.1% | 54 | 203 |
| Antelope, CA | July | Ground Up | 102,315 | 9,525 | Wholly-Owned | 100% | 74.5% | 52 | 220 |
| Hialeah, FL | August | Ground Up | 71,625 | 10,449 | Wholly-Owned | 100% | 54.3% | 27 | 119 |
| Tinley Park, IL | August | Ground Up | 46,135 | 6,498 | Wholly-Owned | 100% | 86.7% | 33 | 154 |
| Bellmawr, NJ | August | Ground Up | 59,843 | 7,950 | Wholly-Owned | 100% | 60.0% | (5) | 7 |
| Compton, CA | August | Ground Up | 81,015 | 8,572 | Wholly-Owned | 100% | 55.4% | 46 | 232 |
| Los Angeles, CA | September | Ground Up | 71,602 | 10,209 | Wholly-Owned | 100% | 72.2% | 104 | 444 |
| Baltimore, MD | October | Ground Up | 69,860 | 7,081 | Wholly-Owned | 100% | 55.8% | 59 | 270 |
| Naperville, IL | December | Ground Up | 73,490 | 8,672 | Wholly-Owned | 100% | 73.6% | 75 | 314 |
| | Total Groun | d Up Projects | 710,237 | \$ 82,929 | | | | \$ 449 | \$ 1,993 |

⁽¹⁾ Includes 5% development fee, land, construction and soft costs. (2) Sylmar, CA was acquired at Certificate of Occupancy and EXR acquired all of the membership interests held by affiliates in Bellmawr, NJ on June 25, 2010. (3) Revenues do not include tenant reinsurance income. (4) Expenses do not include management fees or tenant reinsurance expense. (5) March 2011 NOI annualized.

2009 Development Completions and Performance Summary as of March 31, 2011 (unaudited) (dollars in thousands)

| | | | | | | | Sq. Ft. Occ. % | YTD NOI as | Annualized NOI |
|---------------------|-------------|------------------|------------------|---------------------------|--------------------------|---------------|----------------|------------------------|---------------------------|
| | Month | Type of | Net Rentable Sq. | | | EXR Ownership | as of Mar. 31, | of Mar. 31, | as of Mar. 31, |
| Location | Completed | Project | Ft. | Total Cost ⁽¹⁾ | Ownership ⁽²⁾ | % | 2011 | 2011 ⁽³⁾⁽⁴⁾ | 2011 ⁽³⁾⁽⁴⁾⁽⁵⁾ |
| Estero, FL | July | Ground Up | 83,745 | \$ 10,415 | Wholly-Owned | 100% | 28.4% | \$ (6) | \$ (31) |
| Santa Monica, CA | July | Ground Up | 53,170 | 16,218 | Joint Venture | 48% | 76.5% | 177 | 737 |
| San Leandro, CA | August | Ground Up | 62,920 | 9,976 | Wholly-Owned | 100% | 58.8% | 22 | 108 |
| Pacoima, CA | August | Ground Up | 66,485 | 10,693 | Wholly-Owned | 100% | 58.6% | 22 | (73) |
| Santa Clara, CA | August | Ground Up | 93,798 | 12,978 | Wholly-Owned | 100% | 82.6% | 160 | 669 |
| San Jose, CA | August | Ground Up | 87,853 | 12,173 | Joint Venture | 65% | 55.4% | 85 | 417 |
| West Sacramento, CA | August | Ground Up | 94,679 | 9,835 | Wholly-Owned | 100% | 52.8% | 23 | 119 |
| King City, OR | September | Ground Up | 76,170 | 9,389 | Wholly-Owned | 100% | 50.0% | 36 | 161 |
| Lancaster, CA | October | Ground Up | 76,503 | 7,310 | Wholly-Owned | 100% | 49.1% | 12 | 61 |
| El Cajon, CA | October | Ground Up | 74,825 | 7,513 | Wholly-Owned | 100% | 50.7% | 48 | 213 |
| Miami Gardens, FL | November | Ground Up | 105,465 | 14,289 | Wholly-Owned | 100% | 45.4% | 59 | 236 |
| S. Brunswick, NJ | December | Ground Up | 67,187 | 7,459 | Wholly-Owned | 100% | 66.3% | 44 | 276 |
| | Total Groun | d Up Projects | 942,800 | \$ 128,248 | | | | \$ 682 | \$ 2,893 |

⁽¹⁾ Includes 5% development fee, land, construction and soft costs. (2) EXR acquired all of the membership interests held by affiliates in S. Brunswick, NJ on June 25, 2010 and in San Leandro, CA on November 11, 2010. (3) Revenues do not include tenant reinsurance income. (4) Expenses do not include management fees or tenant reinsurance expense. (5) March 2011 NOI annualized.

2010 Development Completions and Performance Summary as of March 31, 2011 (unaudited) (dollars in thousands)

| Location | Month Completed | Type of Project | Net Rentable Sq. Ft. | То | tal Cost ⁽¹⁾ | Ownership | EXR Ownership % | Sq. Ft. Occ. % as of Mar. 31, 2011 | of M | NOI as ar. 31, L1 ⁽²⁾⁽³⁾ | as of | alized NOI Mar. 31, L1 ⁽²⁾⁽³⁾⁽⁴⁾ |
|---------------|--------------------|--------------------|-------------------------|----|-------------------------|--------------|--------------------|--|------|---|-------|---|
| Hialeah, FL | January | Ground Up | 88,905 | \$ | 8,906 | Wholly-Owned | 100% | 40.7% | \$ | (12) | \$ | (33) |
| Oakland, CA | May | Ground Up | 68,793 | | 14,290 | Wholly-Owned | 100% | 37.1% | | 18 | | 72 |
| Baltimore, MD | June | Ground Up | 86,585 | | 7,153 | Wholly-Owned | 100% | 29.5% | | (22) | | (69) |
| Hialeah, FL | August | Ground Up | 89,905 | | 8,484 | Wholly-Owned | 100% | 19.0% | | (48) | | (130) |
| | Total Groun | d Up Projects | 334,188 | \$ | 38,833 | | | | \$ | (64) | \$ | (160) |

⁽¹⁾ Includes 5% development fee, land, construction and soft costs. (2) Revenues do not include tenant reinsurance income. (3) Expenses do not include management fees or tenant reinsurance expense. (4) March 2011 NOI annualized.

2011 Estimated Development Schedule and Costs Incurred to Date as of March 31, 2011 (unaudited) (dollars in thousands)

| Location | Estimated Quarter of Completion | Quarter of Start | Estimated Net Rentable Sq. Ft. | geted Total Cost ⁽¹⁾ | Cos | t Incurred ⁽²⁾ | Ownership | EXR Ownership % |
|--------------------|---------------------------------------|---------------------|--------------------------------------|------------------------------------|-----|---------------------------|--------------|--------------------|
| Carson, CA | Completed Q1 | Q4 '08 | 74,232 | 8,757 | • | 9,779 | Wholly-Owned | 100% |
| Kendall, FL | Completed Q1 | Q1 '10 | 65,745 | 8,706 | | 7,862 | Wholly-Owned | 100% |
| Pasadena, MD | Completed Q1 | Q3 '09 | 79,452 | 12,014 | | 10,918 | Wholly-Owned | 100% |
| Peoria, AZ | Completed Q1 | Q2 '10 | 72,125 | 6,760 | | 5,822 | Wholly-Owned | 100% |
| Ft. Lauderdale, FL | Q2 '11 | Q2 '10 | 89,175 | 10,779 | | 10,123 | Wholly-Owned | 100% |
| Los Gatos, CA | Q4 '11 | Q2 '10 | 65,225 | 11,102 | | 6,626 | Wholly-Owned | 100% |
| | | | 445,954 | \$ 58,118 | \$ | 51,130 | | |

⁽¹⁾ Includes 5% development fee, land, construction and soft costs. (2) Development costs incurred as of March 31, 2011 including development fees, land, construction and costs.

2010 - 2014 Actual and Estimated Accretion/Dilution to Diluted Funds From Operations (FFO) Per Share from Development Program as of March 31, 2011 (unaudited)

| Completed | # | 2010 | 2011 | 2012 | 2013 | 2014 |
|-----------|----|---------|---------|---------|-------|-------|
| 2007 | 6 | (0.004) | 0.003 | 0.004 | 0.005 | 0.006 |
| 2008 | 10 | (0.031) | (0.017) | (0.004) | 0.018 | 0.028 |
| 2009 | 12 | (0.056) | (0.029) | 0.003 | 0.024 | 0.035 |
| 2010 | 4 | (0.027) | (0.016) | (0.005) | 0.006 | 0.010 |
| 2011 | 6 | - | (0.018) | (0.018) | 0.004 | 0.007 |
| · | 38 | (0.118) | (0.077) | (0.020) | 0.057 | 0.086 |

Reconciliation of Share of Net Income to Equity in Earnings for the Three Months Ended March 31, 2011 (unaudited) (dollars in thousands)

| | | | | Equity i | | | | | | | | | | | | | | | Equity in | | | | | |
|---|-------------|------------|----------|-----------|-------|----------------------------|---------|----------|--------------------|------|---------------|----|---------|------|-------|--------|---------|-----------|-----------------------|-----------|------|---------|------|------------|
| | | | Net | Earning | | | EXR E | | | | | | | | | Loss o | n Sale | | Earnings % | | | | | |
| | Year | # of | Rentable | before | | | Earning | gs after | | D | epreciation / | lı | nterest | Ot | her | & NOI | of Sold | Net Incom | | Equity | | | EXP | R Pro-rata |
| Joint Venture Name | Established | Properties | Sq. Ft. | Amortizai | ton A | mortization ⁽¹⁾ | Amort | izaiton | NOI ⁽²⁾ | P | mortization | E | kpense | Expe | enses | Prope | erties | (Loss) | Income ⁽³⁾ | Ownership | Tota | al Debt | Shar | re of Debt |
| | | | | | | | | | egacy JVs | | | | | | | | | | | | | | | |
| Extra Space West One | 1998 | 7 | 403 | \$ 2 | 72 \$ | - | \$ | 272 | \$ 1,099 | \$ | 197 | \$ | 209 | \$ | 21 | \$ | - | \$ 672 | 2 40.5% | 5.0% | \$ | 16,700 | \$ | 835 |
| Extra Space Northern Properties Six | 2002 | 10 | 661 | | 58 | - | | 58 | 1,413 | | 385 | | 510 | | 33 | | - | 48 | 12.0% | 10.0% | | 34,500 | | 3,450 |
| Legacy JVs | | 17 | 1,064 | \$ 3 | 30 \$ | - | \$ | 330 | \$ 2,512 | \$ | 582 | \$ | 719 | \$ | 54 | \$ | - | \$ 1,15 | 7 28.5% | 1 | \$ | 51,200 | \$ | 4,285 |
| | | | | | | | | 2005 | Prudential J | IVs | | | | | | | | | | | | | | |
| ESS PRISA LLC | 2005 | 87 | 6,610 | \$ 1 | 27 \$ | - | \$ | 127 | \$ 11,681 | . \$ | 3,571 | \$ | - | \$ | 125 | \$ (| 1,778) | \$ 6,20 | 7 2.0% | 2.0% | \$ | - | \$ | - |
| ESS PRISA II LLC | 2005 | 70 | 5,565 | 1 | 32 | - | | 132 | 9,547 | | 2,964 | | - | | 75 | | - | 6,50 | 3 2.0% | 2.0% | | - | | - |
| ESS PRISA III LLC | 2005 | 36 | 2,515 | | 65 | - | | 65 | 4,535 | | 1,409 | | 1,802 | | 33 | | - | 1,29 | L 5.0% | 5.1% | 1 | L45,000 | | 7,337 |
| ESS VRS LLC | 2005 | 23 | 1,469 | 5 | 24 | - | | 524 | 2,630 | | 834 | | 619 | | 13 | | - | 1,16 | 45.0% | 45.0% | | 52,100 | | 23,466 |
| ESS WCOT LLC | 2005 | 29 | 2,166 | | 62 | - | | 62 | 3,574 | | 1,208 | | 1,092 | | 39 | | - | 1,23 | 5.0% | 5.0% | | 92,140 | | 4,644 |
| 2005 Prudential JVs | | 245 | 18,325 | \$ 9 | 10 \$ | - | \$ | 910 | \$ 31,967 | \$ | 9,986 | \$ | 3,513 | \$ | 285 | \$ (| 1,778) | \$ 16,40 | 5.5% | 1 | \$ 2 | 289,240 | \$ | 35,447 |
| | | | | | | | | | Other JVs | | | | | | | | | | | | | | | |
| Storage Portfolio I LLC | 1999 | 32 | 2,297 | \$ 3 | 07 \$ | 78 | \$ | 229 | \$ 3,646 | \$ | 1,040 | \$ | 1,328 | \$ | 52 | \$ | - | \$ 1,22 | 25.0% | 25.0% | \$ 1 | L15,000 | \$ | 28,750 |
| Storage Portfolio Bravo II | 2004 | 21 | 1,693 | 1 | 00 | 42 | | 58 | 2,415 | | 724 | | 1,171 | | 19 | | - | 50: | L 20.0% | 20.0% | | 58,543 | | 11,709 |
| Extra Space West Two LLC | 2007 | 5 | 324 | | 18 | 23 | | (5) | 825 | | 204 | | 274 | | 23 | | - | 32 | 5.6% | 5.6% | | 20,000 | | 1,114 |
| Storage Associates Holdco LLC | 2007 | 6 | 549 | | 23 | - | | 23 | 940 | | 403 | | 294 | | 14 | | - | 229 | 10.0% | 10.0% | | 55,419 | | 5,542 |
| Harrison Street Real Estate Capital LLC | 2010 | 19 | 1,500 | | 21) | 3 | | (24) | 2,439 | | 1,150 | | 1,316 | | 15 | | - | (4: | 2) 50.0% | 50.0% | 1 | 100,361 | | 50,181 |
| Other JVs | Various | 16 | 1,166 | 2 | 52 | 6 | | 246 | 2,562 | | 1,060 | | 927 | | 8 | | - | 56 | 44.4% | 40.8% | | 89,678 | | 36,622 |
| Other JVs | | 99 | 7,529 | \$ 6 | 79 \$ | \$ 152 | \$ | 527 | \$ 12,827 | \$ | 4,581 | \$ | 5,310 | \$ | 131 | \$ | - | \$ 2,80 | 5 24.2% | 1 | \$ 4 | 139,001 | \$ | 133,918 |
| Marian IV | 0007 | | | | | | <u></u> | - 44 | | | | | | | | | | | | | | | | |
| Mexico JV | 2007 | | | | \$ | - | \$ | 44 | | | | | | | | | | | | | | | | |
| TOTALS | | 361 | 26,918 | | | | \$ | 1,811 | \$ 47,306 | \$ | 15,149 | \$ | 9,542 | \$ | 470 | \$ (| 1,778) | \$ 20,36 | 7 | | \$ 7 | 779,441 | \$ | 173,650 |

⁽¹⁾ The additional amortization represents excess purchase price paid by EXR that is amortized over 40 years and reduces the equity in earnings to EXR. (2) Revenues and expenses do not include tenant reinsurance income. Management fees are included as an expense in NOI calculation. (3) Approximates EXR percentage of net income.

Major Joint Venture Descriptions (unaudited) (dollars in thousands)

| | | | | EXR Cash | EXR | | | | | | | |
|---|-----------|-------------------|--------|--------------|---------|---------|----------|--------------------|--------------|--------------|----------------------|---------------|
| | | | EXR | Flow | Promote | EXR | EXR Into | | Partner | Total JV | | Total JV Debt |
| JV Name | Year Est. | Properties | Equity | Distribution | Hurdle | Promote | Promote | EXR Capital | Capital | Capital | Total JV Debt | & Capital |
| Extra Space West One | 1998 | 7 | 5.0% | 5.0% | 10.0% | 40.0% | YES | 1,100 | 9,400 | 10,500 | 16,700 | 27,200 |
| Storage Portfolio I LLC | 1999 | 32 | 25.0% | 25.0% | 14.0% | 40.0% | NO | 4,500 | 12,800 | 17,300 | 115,000 | 132,300 |
| Extra Space Northern Properties Six LLC | 2002 | 10 | 10.0% | 10.0% | 10.0% | 25.0% | YES | 1,000 | 12,600 | 13,600 | 34,500 | 48,100 |
| Extra Space West Two LLC | 2007 | 5 | 5.6% | 5.6% | 10.0% | 40.0% | NO | 1,100 | 19,000 | 20,100 | 20,000 | 40,100 |
| Storage Portfolio Bravo II | 2004 | 21 | 20.0% | 20.0% | 12.0% | 25.0% | NO | 8,600 | 34,300 | 42,900 | 58,543 | 101,443 |
| ESS PRISA I | 2005 | 87 | 2.0% | 2.0% | 9.0% | 17.0% | NO | 11,300 | 546,900 | 558,200 | - | 558,200 |
| ESS PRISA II | 2005 | 70 | 2.0% | 2.0% | 8.5% | 17.0% | NO | 9,800 | 475,600 | 485,400 | - | 485,400 |
| ESS PRISA III | 2005 | 36 | 5.1% | 5.1% | 12.0% | 20.0% | NO | 3,500 | 66,300 | 69,800 | 145,000 | 214,800 |
| ESS VRS | 2005 | 23 | 45.0% | 45.0% | 9.0% | 54.0% | NO | 44,600 | 34,900 | 79,500 | 52,100 | 131,600 |
| ESS WCOT | 2005 | 29 | 5.0% | 5.0% | 11.0% | 20.0% | NO | 4,800 | 90,000 | 94,800 | 92,140 | 186,940 |
| Storage Associates Holdco LLC | 2007 | 6 | 10.0% | 10.0% | 12.0% | 40.0% | NO | 1,800 | 5,800 | 7,600 | 55,419 | 63,019 |
| Harrison Street Real Estate Capital LLC | 2010 | 19 | 50.0% | 50.0% | NA | NA | NA | 14,900 | 14,900 | 29,800 | 100,361 | 130,161 |
| | | | | | | | | \$ 107,000 | \$ 1,322,500 | \$ 1,429,500 | \$ 689,763 | \$ 2,119,263 |

Wholly-Owned Property Data by State (unaudited)

| | | | | Average | Occupancy |
|----------------|------------|--------------|---------|-----------|-------------|
| | # of | Net Rentable | Total | Quarter | as of March |
| State | Properties | Sq. Ft. | Units | Occupancy | 31, 2011 |
| Alabama | 3 | 173,869 | 1,368 | 77.7% | 78.7% |
| Arizona | 6 | 427,875 | 3,443 | 74.0% | 75.4% |
| California | 58 | 4,546,741 | 44,759 | 78.2% | 77.9% |
| Colorado | 8 | 475,636 | 3,786 | 85.8% | 85.8% |
| Connecticut | 3 | 177,985 | 1,978 | 87.5% | 88.2% |
| Florida | 35 | 2,501,084 | 23,951 | 73.9% | 73.0% |
| Georgia | 16 | 1,089,254 | 8,415 | 80.2% | 80.7% |
| Hawaii | 2 | 145,828 | 2,800 | 85.1% | 86.7% |
| Illinois | 9 | 617,964 | 5,894 | 75.3% | 75.4% |
| Indiana | 6 | 412,709 | 3,466 | 84.6% | 85.2% |
| Kansas | 1 | 50,310 | 506 | 88.6% | 88.3% |
| Kentucky | 3 | 193,901 | 1,563 | 89.0% | 92.0% |
| Louisiana | 2 | 150,035 | 1,412 | 85.0% | 85.7% |
| Maryland | 15 | 1,252,756 | 11,754 | 78.0% | 75.0% |
| Massachusetts | 29 | 1,788,597 | 17,353 | 84.3% | 84.7% |
| Michigan | 2 | 134,674 | 1,018 | 85.3% | 86.8% |
| Missouri | 6 | 374,962 | 3,152 | 84.7% | 85.3% |
| Nevada | 1 | 57,550 | 463 | 74.3% | 73.7% |
| New Hampshire | 2 | 125,473 | 1,007 | 87.0% | 87.5% |
| New Jersey | 26 | 2,015,641 | 20,594 | 85.6% | 85.9% |
| New Mexico | 1 | 71,475 | 539 | 88.7% | 88.2% |
| New York | 12 | 752,747 | 9,881 | 83.7% | 84.2% |
| Ohio | 2 | 156,519 | 1,185 | 84.0% | 84.6% |
| Oregon | 2 | 179,300 | 1,496 | 69.8% | 72.4% |
| Pennsylvania | 9 | 655,735 | 5,782 | 86.3% | 86.8% |
| Rhode Island | 1 | 75,336 | 715 | 88.3% | 89.0% |
| South Carolina | 4 | 253,406 | 2,160 | 86.3% | 87.3% |
| Tennessee | 3 | 215,420 | 1,620 | 81.9% | 82.8% |
| Texas | 18 | 1,297,958 | 11,241 | 82.5% | 83.2% |
| Utah | 6 | 350,197 | 2,680 | 85.6% | 85.7% |
| Virginia | 5 | 334,767 | 3,525 | 86.5% | 87.3% |
| Washington | 4 | 308,015 | 2,540 | 71.2% | 71.8% |
| Totals | 300 | 21,363,719 | 202,046 | 80.7% | 80.6% |

Total Operated Property Data by State (unaudited)

| | | | | Average | Occupancy |
|----------------|-------------------|--------------|--------------------|-----------|-------------|
| | # of | Net Rentable | | Quarter | as of March |
| State | Properties | Sq. Ft. | Total Units | Occupancy | 31, 2011 |
| Alabama | 6 | 379,667 | 3,076 | 81.8% | 82.3% |
| Arizona | 18 | 1,262,610 | 10,836 | 79.7% | 80.7% |
| California | 153 | 11,845,592 | 113,747 | 81.0% | 81.2% |
| Colorado | 18 | 959,196 | 7,897 | 85.1% | 85.5% |
| Connecticut | 11 | 870,857 | 7,969 | 86.4% | 86.4% |
| Delaware | 1 | 71,740 | 585 | 87.0% | 86.5% |
| Florida | 86 | 6,212,484 | 59,099 | 74.2% | 73.9% |
| Georgia | 31 | 2,371,838 | 17,463 | 72.9% | 73.5% |
| Hawaii | 2 | 145,828 | 2,800 | 85.1% | 86.7% |
| Illinois | 29 | 1,988,077 | 19,259 | 74.7% | 75.2% |
| Indiana | 16 | 961,881 | 7,943 | 84.1% | 84.6% |
| Kansas | 8 | 552,200 | 3,714 | 77.9% | 78.1% |
| Kentucky | 8 | 529,546 | 4,366 | 88.9% | 90.7% |
| Louisiana | 3 | 283,165 | 2,407 | 76.1% | 77.6% |
| Maryland | 45 | 3,456,814 | 32,829 | 81.4% | 80.6% |
| Massachusetts | 50 | 3,147,317 | 29,881 | 82.7% | 82.9% |
| Michigan | 12 | 917,212 | 6,914 | 86.0% | 86.5% |
| Missouri | 11 | 795,705 | 5,637 | 80.6% | 81.4% |
| Nevada | 11 | 920,708 | 7,396 | 81.6% | 81.0% |
| New Hampshire | 5 | 262,467 | 2,314 | 88.1% | 89.0% |
| New Jersey | 53 | 4,127,947 | 41,189 | 85.0% | 85.4% |
| New Mexico | 12 | 746,080 | 6,304 | 85.0% | 85.6% |
| New York | 35 | 2,615,541 | 33,106 | 85.8% | 85.8% |
| North Carolina | 6 | 457,680 | 4,001 | 70.2% | 71.5% |
| Ohio | 19 | 1,184,969 | 8,118 | 79.6% | 79.7% |
| Oregon | 4 | 316,220 | 2,788 | 77.9% | 79.4% |
| Pennsylvania | 41 | 2,645,765 | 24,096 | 80.4% | 81.2% |
| Rhode Island | 4 | 294,606 | 2,768 | 64.9% | 64.7% |
| South Carolina | 7 | 493,108 | 4,076 | 73.6% | 75.5% |
| Tennessee | 31 | 2,236,928 | 16,775 | 83.7% | 84.0% |
| Texas | 49 | 3,753,192 | 30,052 | 80.6% | 81.1% |
| Utah | 8 | 485,348 | 3,858 | 84.8% | 85.1% |
| Virginia | 27 | 1,940,687 | 18,748 | 86.3% | 87.1% |
| Washington | 6 | 427,335 | 3,565 | 72.4% | 73.1% |
| Washington, DC | 3 | 214,448 | 2,792 | 88.4% | 88.7% |
| Totals | 829 | 59,874,758 | 548,368 | 80.7% | 81.0% |