



Extra Space Storage Inc. Reports 2026 First Quarter Results

April 28, 2026

SALT LAKE CITY, April 28, 2026 /PRNewswire/ -- Extra Space Storage Inc. (NYSE: EXR) (the "Company"), a leading owner and operator of self-storage facilities in the United States and a member of the S&P 500 index, announced operating results for the three months ended March 31, 2026.



Highlights for the three months ended March 31, 2026:

- Achieved net income attributable to common stockholders of \$1.14 per diluted share, representing a 10.9% decrease compared to the same period in the prior year, which included a gain from real estate assets sold in 2025.
- Achieved funds from operations attributable to common stockholders and unit holders ("FFO") of \$1.97 per diluted share. FFO, excluding adjustments ("Core FFO"), was \$2.04 per diluted share, representing a 2.0% increase compared to the same period in the prior year.
- Same-store revenue increased by 1.7% and same-store net operating income ("NOI") increased by 1.2% compared to the same period in the prior year.
- Reported ending same-store occupancy of 93.0% as of March 31, 2026, compared to 93.2% as of March 31, 2025.
- Acquired one operating store for \$12.5 million.
- In conjunction with joint venture partners, completed the development of one store for a total cost of approximately \$15.1 million, of which the Company invested \$14.4 million.
- Added 84 stores (60 stores net) to the Company's third-party management platform. As of March 31, 2026, the Company managed 1,916 stores for third parties and 408 stores in unconsolidated joint ventures, for a total of 2,324 managed stores.
- Paid a quarterly dividend of \$1.62 per share.

Joe Margolis, CEO of the Company, stated: "We are off to a strong start to 2026, with Core FFO of \$2.04 per share in the first quarter, up 2.0% year-over-year. Our portfolio is experiencing broad-based improvement with positive new and existing customer rate gains and industry leading occupancy, resulting in same-store revenue growth of 1.7%. Also, our external growth channels continue to perform well, with disciplined investments across acquisitions, bridge lending, and third-party management driving consistent returns."

FFO Per Share:

The following table (unaudited) outlines the Company's FFO and Core FFO for the three months ended March 31, 2026 and 2025. The table also provides a reconciliation to GAAP net income attributable to common stockholders and earnings per diluted share for each period presented (amounts shown in thousands, except share and per share data):

<u>For the Three Months Ended March 31,</u>	
<u>2026</u>	<u>2025</u>

		(per share) ¹		(per share) ¹
Net income attributable to common stockholders	\$ 240,977	\$ 1.14	\$ 270,875	\$ 1.28
Impact of the difference in weighted average number of shares – diluted ²		(0.04)		(0.06)
Adjustments:				
Real estate depreciation	170,895	0.77	159,170	0.72
Amortization of intangibles	3,723	0.02	11,079	0.05
Gain on real estate assets held for sale and sold, net	—	—	(35,761)	(0.16)
Unconsolidated joint venture real estate depreciation and amortization	7,607	0.03	8,689	0.04
Equity in earnings of unconsolidated joint venture gain on sale of a joint venture interest	(207)	—	—	—
Income allocated to Operating Partnership and other noncontrolling interests	11,443	0.05	14,050	0.06
FFO	<u>\$ 434,438</u>	<u>\$ 1.97</u>	<u>\$ 428,102</u>	<u>\$ 1.93</u>
Adjustments:				
Non-cash interest expense related to amortization of discount on unsecured senior notes, net	12,555	0.05	11,313	0.05
Amortization of other intangibles related to the Life Storage Merger, net of tax benefit	3,917	0.02	4,531	0.02
CORE FFO	<u>\$ 450,910</u>	<u>\$ 2.04</u>	<u>\$ 443,946</u>	<u>\$ 2.00</u>

Weighted average number of shares – diluted³ 220,933,115 221,329,035

(1) Per share amounts may not recalculate due to rounding.

(2) This adjustment is to account for the difference between the number of shares used to calculate earnings per share and the number of shares used to calculate FFO per share. Earnings per share is calculated using the two-class method, which uses a lower number of shares than the calculation for FFO per share and Core FFO per share, which are calculated assuming full redemption of all OP units as described in note (3).

(3) Extra Space Storage LP (the "Operating Partnership") has outstanding preferred and common Operating Partnership units ("OP units"). These OP units can be redeemed for cash or, at the Company's election, shares of the Company's common stock. Redemption of all OP units for common stock has been assumed for purposes of calculating the weighted average number of shares — diluted, as presented above. The computation of weighted average number of shares — diluted, for FFO per share and Core FFO per share also includes the effect of share-based compensation plans.

Operating Results and Same-Store Performance:

The following table (unaudited) outlines the Company's same-store performance for the three months ended March 31, 2026 and 2025 (amounts shown in thousands, except store count data)¹:

	For the Three Months Ended		Percent Change
	March 31,		
	2026	2025	
Same-store property revenues ²			
Net rental income	\$ 654,365	\$ 642,993	1.8 %
Other income	24,244	24,556	(1.3) %
Total same-store revenues	\$ 678,609	\$ 667,549	1.7 %
Same-store operating expenses ²			
Payroll and benefits	\$ 41,685	\$ 41,072	1.5 %
Marketing	14,468	14,314	1.1 %
Office expense ³	18,210	17,898	1.7 %
Property operating expense ⁴	24,100	22,731	6.0 %
Repairs and maintenance	16,714	15,494	7.9 %
Property taxes	77,791	77,190	0.8 %
Insurance	8,902	7,928	12.3 %
Total same-store operating expenses	\$ 201,870	\$ 196,627	2.7 %
Same-store net operating income ²	<u>\$ 476,739</u>	<u>\$ 470,922</u>	<u>1.2 %</u>
Same-store square foot occupancy as of quarter end	93.0 %	93.2 %	
Average same-store square foot occupancy	92.7 %	93.1 %	

Properties included in same-store⁵ 1,870 1,870

- (1) A reconciliation of net income to same-store net operating income is provided later in this release, entitled "Reconciliation of GAAP Net Income to Total Same-Store Net Operating Income."
- (2) Same-store revenues, operating expenses and net operating income do not include tenant reinsurance revenue or expense.
- (3) Includes general office expenses, computer, bank fees, and credit card merchant fees.
- (4) Includes utilities and miscellaneous other store expenses.
- (5) On January 1, 2026, the Company updated the property count of the same-store pool from 1,804 to 1,871 stores. In the quarter ended March 31, 2026, one property was removed due to casualty loss, reducing the same-store pool to 1,870 stores.

Details related to the same-store performance of stores by metropolitan statistical area ("MSA") for the three months ended March 31, 2026 and 2025 are provided in the supplemental financial information published on the Company's Investor Relations website at <https://ir.extraspace.com/>.

Investment and Property Management Activity:

The following table (unaudited) outlines the Company's acquisitions and developments that are closed, completed or under agreement (dollars in thousands).

	Closed/Completed through March 31, 2026		Closed /Completed or Scheduled to Close/Complete in 2026		Total 2026	
	Stores	Price	Stores	Price	Stores	Price
<u>Wholly-Owned Investment</u> ¹						
Operating Stores ²	1	\$ 12,500	3	\$ 9,650	4	\$ 22,150
Buyout of JV Partners' Interest in Operating Stores	—	—	1	4,080	1	4,080
EXR Investment in Wholly- Owned Stores	1	12,500	4	13,730	5	26,230
<u>Joint Venture Investment</u> ¹						
EXR Investment in JV Acquisition of Operating Stores	—	—	—	—	—	—
EXR Investment in JV Development and C of O	1	14,378	3	42,370	4	56,748
EXR Investment in Joint Ventures	1	14,378	3	42,370	4	56,748
Total EXR Investment	2	\$ 26,878	7	\$ 56,100	9	\$ 82,978

- (1) The locations of certificate of occupancy ("C of O") and development stores and joint venture ownership interest details are included in the supplemental financial information published on the Company's Investor Relations website at <https://ir.extraspace.com/>.

The projected developments and acquisitions under agreement described above are subject to customary closing conditions and no assurance can be provided that these developments and acquisitions will be completed on the terms described, or at all.

Property Sales:

During the three months ended March 31, 2026, the Company sold one property which was previously held for sale and currently has four properties remaining as held for sale.

Bridge Loans:

During the three months ended March 31, 2026, the Company originated \$5.5 million in bridge loans and sold two bridge loans for \$30.8 million. Outstanding balances of the Company's bridge loans were approximately \$1.5 billion at the end of the quarter. The Company has an additional \$102.0 million in bridge loans that have closed subsequent to quarter end or are under agreement to close in 2026. Additional details related to the Company's loan activity and balances held are included in the supplemental financial information published on the Company's Investor Relations website at <https://ir.extraspace.com/>.

Property Management:

As of March 31, 2026, the Company managed 1,916 stores for third-party owners and 408 stores owned in unconsolidated joint ventures, for a total of 2,324 stores under management. The Company is the largest self-storage management company in the United States.

Balance Sheet:

During the three months ended March 31, 2026, the Company repurchased 11,109 shares of common stock for \$1.4 million at an average price of \$129.80 per share using its stock repurchase program, and as of March 31, 2026, the Company had authorization to purchase up to \$349.1 million under the program.

During the three months ended March 31, 2026, the Company did not issue any shares on its ATM program, and as of March 31, 2026, the Company had \$800.0 million available for issuance.

As of March 31, 2026, the Company's commercial paper program had total capacity of \$1.0 billion, with \$850.0 million in outstanding issuances.

As of March 31, 2026, the Company's percentage of fixed-rate debt to total debt was 82.5%. Net of the impact of variable rate receivables, the effective fixed-rate debt to total debt was 92.9%. The weighted average interest rates of the Company's fixed and variable-rate debt were 4.2% and

4.6%, respectively. The combined weighted average interest rate was 4.3% with a weighted average maturity of approximately 4.3 years. Full details related to the Company's debt schedule are included in the supplemental financial information published on the Company's Investor Relations website at <https://ir.extraspace.com/>.

Dividends:

On March 31, 2026, the Company paid a first quarter common stock dividend of \$1.62 per share to stockholders of record at the close of business on March 16, 2026.

Outlook:

The following table outlines the Company's Core FFO estimates and assumptions for the year ending December 31, 2026.

	Ranges for 2026 Annual Assumptions		Ranges for 2026 Annual Assumptions		Notes
	(April 28, 2026)		(February 19, 2026)		
	Low	High	Low	High	
Core FFO	\$8.05	\$8.35	\$8.05	\$8.35	
Dilution per share from C of O and value add acquisitions	\$0.18	\$0.18	\$0.18	\$0.18	
Same-store revenue growth	(0.50) %	1.50 %	(0.50) %	1.50 %	Same-store pool of 1,870 stores
Same-store expense growth	2.00 %	3.50 %	2.00 %	3.50 %	Same-store pool of 1,870 stores
Same-store NOI growth	(2.25) %	1.25 %	(2.25) %	1.25 %	Same-store pool of 1,870 stores
Weighted average one-month SOFR	3.65 %	3.65 %	3.46 %	3.46 %	
Net tenant reinsurance income	\$289,000,000	\$292,000,000	\$289,000,000	\$292,000,000	
Management fees and other income	\$140,000,000	\$141,500,000	\$138,000,000	\$139,500,000	
Interest income	\$149,500,000	\$151,000,000	\$149,500,000	\$151,000,000	Includes interest from bridge loans and dividends from NexPoint preferred investment
General and administrative expenses	\$190,500,000	\$192,500,000	\$190,500,000	\$192,500,000	Includes non-cash compensation
Equity in earnings of real estate ventures	\$63,500,000	\$64,500,000	\$63,500,000	\$64,500,000	Includes dividends from SmartStop preferred investments
Interest expense	\$592,000,000	\$597,000,000	\$590,000,000	\$595,000,000	Excludes non-cash interest expense shown below
Non-cash interest expense related to amortization of discount on unsecured senior notes, net	\$42,000,000	\$43,000,000	\$42,000,000	\$43,000,000	Amortization of debt mark-to-market; excluded from Core FFO
Income Tax Expense	\$47,000,000	\$48,000,000	\$47,000,000	\$48,000,000	Taxes associated with the Company's taxable REIT subsidiary
Acquisitions	\$200,000,000	\$200,000,000	\$200,000,000	\$200,000,000	Includes wholly-owned acquisitions and the Company's investment in joint ventures
Bridge loans outstanding	\$1,475,000,000	\$1,475,000,000	\$1,475,000,000	\$1,475,000,000	Represents the Company's average retained loan balances for the year
Weighted average share count	221,100,000	221,100,000	221,100,000	221,100,000	Assumes redemption of all OP units for common stock

(1) A reconciliation of net income outlook to same-store net operating income outlook is provided later in this release entitled "Reconciliation of Estimated GAAP Net Income to Estimated Same-Store Net Operating Income." The reconciliation includes details related to same-store revenue and same-store expense outlooks. A reconciliation of net income per share outlook to funds from operations per share outlook is provided later in this release entitled "Reconciliation of the Range of Estimated GAAP Fully Diluted Earnings Per Share to Estimated Fully Diluted FFO Per Share."

FFO estimates for the year are fully diluted for an estimated average number of shares and OP units outstanding during the year. The Company's estimates are forward-looking and based on management's view of current and future market conditions. The Company's actual results may differ materially from these estimates.

Supplemental Financial Information:

Supplemental unaudited financial information regarding the Company's performance can be found on the Company's website at www.extraspace.com. Under the "Company Info" navigation menu on the home page, click on "Investor Relations," then under the "Financials" navigation menu click on "Quarterly Results." This supplemental information provides additional detail on items that include store occupancy and financial performance by

portfolio and market, debt maturity schedules and performance of lease-up assets.

Conference Call:

The Company will host a conference call at 1:00 p.m. Eastern Time on Wednesday, April 29, 2026, to discuss its financial results. Telephone participants may avoid any delays in joining the conference call by pre-registering for the call using the following link to receive a special dial-in number and PIN: <https://events.q4inc.com/analyst/970879752?pwd=s88EVPAR>

A live webcast of the call will also be available on the Company's investor relations website at <https://ir.extraspace.com>. To listen to the live webcast, go to the site at least 15 minutes prior to the scheduled start time in order to register, download and install any necessary audio software.

A replay of the call will be available for 30 days on the investor relations section of the Company's website beginning at 5:00 p.m. Eastern Time on April 29, 2026.

Forward-Looking Statements:

Certain information set forth in this release contains "forward-looking statements" within the meaning of the federal securities laws. Forward-looking statements include statements concerning the benefits of store acquisitions, developments, market conditions, our outlook and estimates for the year and other statements concerning our plans, objectives, goals, strategies, future events, future revenues or performance, capital expenditures, financing needs, the competitive landscape, the impact of broader economic trends on the storage industry, our plans or intentions relating to acquisitions and developments, and other information that is not historical information. In some cases, forward-looking statements can be identified by terminology such as "believes," "estimates," "expects," "may," "will," "should," "anticipates," "outlook," or "intends," or the negative of such terms or other comparable terminology, or by discussions of strategy. We may also make additional forward-looking statements from time to time. All such subsequent forward-looking statements, whether written or oral, by us or on our behalf, are also expressly qualified by these cautionary statements. There are a number of risks and uncertainties that could cause our actual results to differ materially from the forward-looking statements contained in or contemplated by this release. Any forward-looking statements should be considered in light of the risks referenced in the "Risk Factors" section included in our most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Such factors include, but are not limited to:

- adverse changes in general economic conditions, the real estate industry and the markets in which we operate;
- potential liability for uninsured losses and environmental contamination;
- our ability to recover losses under our insurance policies;
- the impact of the regulatory environment as well as national, state and local laws and regulations, including, without limitation, those governing real estate investment trusts ("REITs"), tenant reinsurance and other aspects of our business, which could adversely affect our results;
- the effect of competition from new and existing stores or other storage alternatives, including increased or unanticipated competition for our properties, which could cause rents and occupancy rates to decline;
- failure to close pending acquisitions and developments on expected terms, or at all;
- risks associated with acquisitions, dispositions and development of properties, including increased development costs due to additional regulatory requirements related to climate change and other factors;
- reductions in asset valuations and related impairment charges;
- our reliance on information technologies, which are vulnerable to, among other things, attack from computer viruses and malware, hacking, cyberattacks and other unauthorized access or misuse, any of which could adversely affect our business and results;
- impacts from any outbreak of highly infectious or contagious diseases, including reduced demand for self-storage space and ancillary products and services such as tenant reinsurance, and potential decreases in occupancy and rental rates and staffing levels, which could adversely affect our results;
- economic uncertainty due to the impact of natural disasters, war or terrorism, which could adversely affect our business plan;
- our lack of sole decision-making authority with respect to our joint venture investments;
- disruptions in credit and financial markets and resulting difficulties in raising capital or obtaining credit at reasonable rates or at all, which could impede our ability to grow;
- availability of financing and capital, the levels of debt that we maintain and our credit ratings;
- changes in global financial markets, increases in interest rates and the impact of enacted and proposed U.S. tariffs on global economic conditions;
- the effect of recent or future changes to U.S. tax laws; and
- the failure to maintain our REIT status for U.S. federal income tax purposes.

All forward-looking statements are based upon our current expectations and various assumptions. Our expectations, beliefs and projections are expressed in good faith and we believe there is a reasonable basis for them, but there can be no assurance that management's expectations, beliefs and projections will result or be achieved. All forward-looking statements apply only as of the date made. We undertake no obligation to publicly update or revise forward-looking statements which may be made to reflect events or circumstances after the date made or to reflect the occurrence of unanticipated events.

Definition of FFO:

FFO provides relevant and meaningful information about the Company's operating performance that is necessary, along with net income and cash flows, for an understanding of the Company's operating results. The Company believes FFO is a meaningful disclosure as a supplement to net income. Net income assumes that the values of real estate assets diminish predictably over time as reflected through depreciation and amortization

expenses. The values of real estate assets fluctuate due to market conditions and the Company believes FFO more accurately reflects the value of the Company's real estate assets. FFO is defined by the National Association of Real Estate Investment Trusts, Inc. ("NAREIT") as net income computed in accordance with U.S. generally accepted accounting principles ("GAAP"), excluding gains or losses on sales of operating stores and impairment write downs of depreciable real estate assets, plus depreciation and amortization related to real estate and after adjustments to record unconsolidated partnerships and joint ventures on the same basis. The Company believes that to further understand the Company's performance, FFO should be considered along with the reported net income and cash flows in accordance with GAAP, as presented in the Company's consolidated financial statements. FFO should not be considered a replacement of net income computed in accordance with GAAP.

For informational purposes, the Company also presents Core FFO. Core FFO excludes revenues and expenses not core to our operations and transaction costs. It also includes certain costs associated with the Life Storage Merger including non-cash interest related to the amortization of discount on unsecured senior notes and amortization of other intangibles, net of tax benefit. Although the Company's calculation of Core FFO differs from NAREIT's definition of FFO and may not be comparable to that of other REITs and real estate companies, the Company believes it provides a meaningful supplemental measure of operating performance. The Company believes that by excluding revenues and expenses not core to our operations and non-cash interest charges, stockholders and potential investors are presented with an indicator of our operating performance that more closely achieves the objectives of the real estate industry in presenting FFO. Core FFO by the Company should not be considered a replacement of the NAREIT definition of FFO. The computation of FFO may not be comparable to FFO reported by other REITs or real estate companies that do not define the term in accordance with the current NAREIT definition or that interpret the current NAREIT definition differently. FFO does not represent cash generated from operating activities determined in accordance with GAAP, and should not be considered as an alternative to net income as an indication of the Company's performance, as an alternative to net cash flow from operating activities as a measure of liquidity, or as an indicator of the Company's ability to make cash distributions.

Definition of Same-Store:

The Company's same-store pool for the periods presented consists of 1,870 stores that are wholly-owned and operated and that were stabilized by the first day of the earliest calendar year presented. The Company considers a store to be stabilized once it has been open for three years or has sustained average square foot occupancy of 80.0% or more for one calendar year. The Company believes that by providing same-store results from a stabilized pool of stores, with accompanying operating metrics including, but not limited to occupancy, rental revenue (growth), operating expenses (growth), net operating income (growth), etc., stockholders and potential investors are able to evaluate operating performance without the effects of non-stabilized occupancy levels, rent levels, expense levels, acquisitions or completed developments. Same-store results should not be used as a basis for future same-store performance or for the performance of the Company's stores as a whole.

About Extra Space Storage Inc.:

Extra Space Storage Inc., headquartered in Salt Lake City, Utah, is a self-administered and self-managed REIT and a member of the S&P 500. As of March 31, 2026, the Company owned and/or operated 4,344 self-storage stores in 42 states and Washington, D.C. The Company's stores comprise approximately 3.0 million units and approximately 335.6 million square feet of rentable space operating under the Extra Space brand. The Company offers customers a wide selection of conveniently located and secure storage units across the country, including boat storage, RV storage and business storage. It is the largest operator of self-storage properties in the United States.

Extra Space Storage Inc. Condensed Consolidated Balance Sheets (In thousands, except share data)

	March 31, 2026	December 31, 2025
	(Unaudited)	
Assets:		
Real estate assets, net	\$ 24,926,765	\$ 25,004,350
Real estate assets - operating lease right-of-use assets	737,606	732,176
Investments in unconsolidated real estate entities	1,069,602	1,066,783
Investments in debt securities and notes receivable	1,758,534	1,806,526
Cash and cash equivalents	138,986	138,920
Other assets, net	467,877	515,291
Total assets	<u>\$ 29,099,370</u>	<u>\$ 29,264,046</u>
Liabilities, Noncontrolling Interests and Equity:		
Secured notes payable, net	\$ 1,076,443	\$ 1,079,565
Unsecured term loans, net	1,495,012	1,494,659
Unsecured senior notes, net	9,446,570	9,432,427
Revolving lines of credit and commercial paper	1,152,500	1,224,000
Operating lease liabilities	769,688	761,106
Cash distributions in unconsolidated real estate ventures	74,288	73,701
Accounts payable and accrued expenses	374,814	357,583
Other liabilities	497,553	516,969
Total liabilities	<u>14,886,868</u>	<u>14,940,010</u>
Commitments and contingencies		
Noncontrolling Interests and Equity:		
Extra Space Storage Inc. stockholders' equity:		

Preferred stock, \$0.01 par value, 50,000,000 shares authorized, no shares issued or outstanding	—	—
Common stock, \$0.01 par value, 500,000,000 shares authorized, 211,197,111 and 211,155,322 shares issued and outstanding at March 31, 2026 and December 31, 2025, respectively	2,112	2,112
Additional paid-in capital	14,882,445	14,880,646
Accumulated other comprehensive income (loss)	314	(420)
Accumulated deficit	(1,552,391)	(1,449,172)
Total Extra Space Storage Inc. stockholders' equity	13,332,480	13,433,166
Noncontrolling interest represented by Preferred Operating Partnership units	47,827	53,827
Noncontrolling interests in Operating Partnership, net and other noncontrolling interests	832,195	837,043
Total noncontrolling interests and equity	14,212,502	14,324,036
Total liabilities, noncontrolling interests and equity	<u>\$ 29,099,370</u>	<u>\$ 29,264,046</u>

Consolidated Statement of Operations for the Three Months Ended March 31, 2026 and 2025

(In thousands, except share and per share data) - Unaudited

	For the Three Months Ended March 31,	
	2026	2025
Revenues:		
Property rental	\$ 733,213	\$ 704,380
Tenant reinsurance	89,119	84,712
Management fees and other income	33,695	30,905
Total revenues	<u>856,027</u>	<u>819,997</u>
Expenses:		
Property operations	238,303	223,582
Tenant reinsurance	17,867	17,116
General and administrative	46,509	45,974
Depreciation and amortization	185,795	180,356
Total expenses	<u>488,474</u>	<u>467,028</u>
Gain on real estate assets held for sale and sold, net	—	35,761
Income from operations	367,553	388,730
Interest expense	(147,299)	(142,399)
Non-cash interest expense related to amortization of discount on unsecured senior notes, net	(12,555)	(11,313)
Interest income	39,543	38,967
Income before equity in earnings and dividend income from unconsolidated real estate entities and income tax expense	247,242	273,985
Equity in earnings and dividend income from unconsolidated real estate entities	15,760	19,931
Equity in earnings of unconsolidated real estate ventures - gain on sale of a joint venture interest	207	—
Income tax expense	(10,789)	(8,991)
Net income	252,420	284,925
Net income allocated to Preferred Operating Partnership noncontrolling interests	(673)	(724)
Net income allocated to Operating Partnership and other noncontrolling interests	(10,770)	(13,326)
Net income attributable to common stockholders	<u>\$ 240,977</u>	<u>\$ 270,875</u>
Earnings per common share		
Basic	<u>\$ 1.14</u>	<u>\$ 1.28</u>
Diluted	<u>\$ 1.14</u>	<u>\$ 1.28</u>
Weighted average number of shares		
Basic	210,896,947	211,850,618
Diluted	220,322,872	212,052,742
Cash dividends paid per common share	<u>\$ 1.62</u>	<u>\$ 1.62</u>

Reconciliation of GAAP Net Income to Total Same-Store Net Operating Income — for the Three Months Ended March 31, 2026 and 2025 (In thousands) - Unaudited

	For the Three Months Ended March 31,	
	2026	2025
Net Income	\$ 252,420	\$ 284,925
Adjusted to exclude:		
Gain on real estate assets held for sale and sold, net	—	(35,761)
Equity in earnings and dividend income from unconsolidated real estate entities	(15,760)	(19,931)
Equity in earnings of unconsolidated real estate ventures - gain on sale of a joint venture interest	(207)	—
Interest expense	147,299	142,399
Non-cash interest expense related to amortization of discount on unsecured senior notes, net	12,555	11,313
Depreciation and amortization	185,795	180,356
Income tax expense	10,789	8,991
General and administrative	46,509	45,974
Management fees, other income and interest income	(73,238)	(69,872)
Net tenant insurance	(71,252)	(67,596)
Non same-store rental revenue	(54,604)	(36,831)
Non same-store operating expense	36,433	26,955
Total same-store net operating income	\$ 476,739	\$ 470,922
Same-store rental revenues	678,609	667,549
Same-store operating expenses	201,870	196,627
Same-store net operating income	\$ 476,739	\$ 470,922

Reconciliation of the Range of Estimated GAAP Fully Diluted Earnings Per Share to Estimated Fully Diluted FFO Per Share — for the Year Ending December 31, 2026 - Unaudited

	For the Year Ending December 31, 2026	
	Low End	High End
Net income attributable to common stockholders per diluted share	\$ 4.30	\$ 4.60
Income allocated to noncontrolling interest - Preferred Operating Partnership and Operating Partnership	0.22	0.22
Net income attributable to common stockholders for diluted computations	4.52	4.82
Adjustments:		
Real estate depreciation	3.12	3.12
Amortization of intangibles	0.05	0.05
Unconsolidated joint venture real estate depreciation and amortization	0.13	0.13
Funds from operations attributable to common stockholders	7.82	8.12
Adjustments:		
Non-cash interest expense related to amortization of discount on unsecured senior notes, net	0.19	0.19
Amortization of other intangibles related to the Life Storage Merger, net of tax benefit	0.04	0.04
Core funds from operations attributable to common stockholders	\$ 8.05	\$ 8.35

Reconciliation of Estimated GAAP Net Income to Estimated Same-Store Net Operating Income — for the Year Ending December 31, 2026 (In thousands) - Unaudited

	For the Year Ending December 31, 2026	
	Low	High
Net Income	\$ 975,500	\$ 1,059,000
Adjusted to exclude:		
Equity in earnings of unconsolidated joint ventures	(63,500)	(64,500)
Interest expense	597,000	592,000

Non-cash interest expense related to amortization of discount on unsecured senior notes, net	43,000	42,000
Depreciation and amortization	738,500	738,500
Income tax expense	48,000	47,000
General and administrative	192,500	190,500
Management fees and other income	(140,000)	(141,500)
Interest income	(149,500)	(151,000)
Net tenant reinsurance income	(289,000)	(292,000)
Non same-store rental revenues	(221,000)	(222,000)
Non same-store operating expenses	145,000	144,500
Total same-store net operating income¹	\$ 1,876,500	\$ 1,942,500
Same-store rental revenues ¹	2,691,000	2,745,000
Same-store operating expenses ¹	814,500	802,500
Total same-store net operating income¹	\$ 1,876,500	\$ 1,942,500

(1) Estimated same-store rental revenues, operating expenses and net operating income are for the Company's 2026 same-store pool of 1,870 stores. On January 1, 2026, the Company updated the property count of the same-store pool from 1,804 to 1,871 stores. In the quarter ended March 31, 2026, one property was removed due to casualty loss, reducing the same-store pool to 1,870 stores.

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